

AUSTIN ENERGY

ANNUAL PERFORMANCE REPORT

Year Ended September 2011



Austin Energy Mission:

Deliver clean, affordable, reliable energy and excellent customer service.

Published June 2012

This annual report provides operational data that reports on and demonstrates achievements and support for all elements of Austin Energy's mission statement and its strategic goals and objectives. Our goal is to keep our City Council, Electric Utility Commission, the leadership of our community, our customers and our employees informed on our operations through comprehensive reporting.

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Austin Energy Highlights FY 2011

Austin Energy continues to fulfill its mission of providing clean, affordable, reliable energy and excellent customer service. Austin Energy is a nationally-recognized utility known for its leadership in energy efficiency; commitment to clean energy resources; and collaboration with energy consortiums such as the Pecan Street Project to help reinvent the energy delivery system as we know it.

In FY 2011, Austin Energy was one of three utilities, and the first public power utility in Texas to earn Diamond Level recognition as a Reliable Public Power Provider (RP3) by the American Public Power Association (APPA). This is the highest recognition level awarded by APPA to public utilities for excellence in reliability, safety, and workforce development.

The Austin Energy electric system is rated among the best in the nation for reliability. In FY 2011, the Austin Energy system experienced 0.76 outages per customer with the average duration being 54.54 minutes. Additionally, Austin Energy completed tree trimming along 440 miles of power lines – the second largest one-year total in the utility’s history. Austin Energy was designated a Tree Line USA utility for the 10th year in a row by the Arbor Day Foundation for following best practices in line clearance.

Clean energy supplies is a major goal of Austin Energy. The utility has set an aggressive goal that 35% of energy delivered to customers will come from renewable resources by 2020. In September 2011, the Austin City Council approved two new wind contracts totaling 291 megawatts – a move that will bring Austin Energy’s total wind output to more than 700 megawatts by 2013. With utility-scale solar and biomass projects coming online in late 2011 and summer 2012, Austin Energy’s renewable energy portfolio is expected to increase to 25% by 2013.

An Electric Vehicles and Emerging Technology team was established this past year to design and implement an electric vehicle community charging network and develop home charging incentives for customers. The Plug-in Anywhere network of public charging stations consists of 116 stations, 98 of which have already been installed, 50 at City of Austin facilities.

Austin Energy also was recognized for the seventh year in a row for energy efficiency program excellence. The 2011 Energy Star Sustained Excellence Award was presented to Austin Energy by the U.S. Environmental Protection Agency and the U.S. Department of Energy. The award recognizes leadership and long-term commitment to protecting the environment through energy efficiency.

In FY 2011, Austin Energy successfully met stringent guidelines to weatherize 1,064 homes with \$5.9 million from the American Recovery and Reinvestment Act (ARRA). The Austin Energy program was so successful that it was awarded an additional \$2.1 million in FY 2011 to weatherize even more homes. Under this program, each dwelling received, on average, about

\$5,000 worth of improvements including new energy efficient appliances and air conditioning and heating equipment.

Austin Energy Green Building was the only U.S. initiative to win the United Nations Human Settlements Programme 2011 Scroll of Honour award, considered the most prestigious human settlements award in the world. The award, which recognized Green Building's achievements in sustainable residential and commercial building practices, coincided with the program's 20th anniversary. The program also launched a custom web-based building rating system, allowing building ratings to be tracked and viewed in real-time and streamlining communications between staff members and building professionals.

Electric Service delivery was re-certified and Customer Care certified for ISO-9000 international quality management. Both business units are the first in the utility industry to be ISO certified which requires extensive process and work documentation and ongoing quality checks. In FY 2011, Power Supply and Market Operations began the process of developing a quality management system.

Clean

Austin Energy has an aggressive goal to reduce carbon dioxide (CO₂) emissions to a level that is 20% below 2005 levels by the year 2020. This goal was approved by the Austin City Council in April 2010 as part of Austin Energy's Generation Plan.

Austin Energy calculates emissions data using carbon dioxide equivalents. This is a measure used to compare the emissions of different greenhouse gases based on their global warming potential.

Carbon Intensity

The Austin Energy system average carbon intensity is calculated as total greenhouse gas emissions in pounds of CO₂-equivalents divided by net generation in kWh from all Austin Energy resources. This includes natural gas, coal and nuclear-powered units owned by Austin Energy, renewable resources owned by Austin Energy and all purchased power from renewable and non-renewable resources. Sales of GreenChoice® energy is subtracted from the net generation total since GreenChoice® customers can claim their carbon intensity to be 0 lbs CO₂-eq/kWh.

Austin Energy's system average carbon intensity in pounds of CO₂-eq/kWh:

| Carbon Intensity by Calendar Year | CY 2007 | CY 2008 | CY 2009 | CY 2010 | CY 2011 |
|-----------------------------------|---------|---------|---------|---------|---------|
| CO ₂ -eq/kWh | 1.18 | 1.16 | 1.1 | 1.1 | 1.18 |

Plant Emissions

Total stack greenhouse gas emissions reported include carbon dioxide (CO₂) as well as the greenhouse gases methane and nitrous oxide. They are reported as metric tonnes of CO₂-equivalents. Non-CO₂ greenhouse gases make up less than 1% of Austin Energy's stack emissions.

Austin Energy total CO₂-equivalent stack emissions from owned generation in metric tonnes:

| Calendar Year | CO ₂ -eq Emissions in Metric Tonnes |
|---------------|--|
| CY 2011 | 5,836,305 |
| CY 2010 | 5,113,139 |
| CY 2009 | 5,503,901 |
| CY 2008 | 5,888,310 |
| CY 2007 | 6,082,347 |

| Plant Emissions | CY 2007 (tons/year) | | | CY 2008 (tons/year) | | | CY 2009 (tons/year) | | |
|---------------------------|---------------------|--------------|------------------|---------------------|--------------|------------------|---------------------|--------------|------------------|
| Facility: | SO2 | NOx | CO ² | SO2 | NOx | CO ² | SO2 | NOx | CO ² |
| Decker | 5 | 951 | 758,100 | 11 | 1,336 | 1,124,095 | 5 | 1,016 | 974,673 |
| Sand Hill | 3 | 117 | 795,356 | 4 | 136 | 873,229 | 4 | 136 | 847,663 |
| Holly | 2 | 262 | 271,244 | - | - | - | - | - | - |
| Sub Total | 10 | 1,330 | 1,824,700 | 15 | 1,472 | 1,997,324 | 9 | 1,152 | 1,822,336 |
| | | | | | | | | | |
| AE's share of FPP: | | | | | | | | | |
| Unit 1 | 7,576 | 1,189 | 2,393,186 | 6,626 | 1,160 | 2,223,914 | 6,102 | 986 | 2,122,204 |
| Unit 2 | 7,954 | 1,294 | 2,490,507 | 6,965 | 1,135 | 2,198,213 | 5,943 | 1,041 | 2,123,122 |
| Sub Total | 15,530 | 2,483 | 4,883,693 | 13,590 | 2,295 | 4,422,127 | 12,045 | 2,027 | 4,245,326 |
| Total | 15,541 | 3,813 | 6,708,393 | 13,606 | 3,767 | 6,419,451 | 12,054 | 3,179 | 6,067,662 |

| Plant Emissions | CY 2010 (tons/year) | | | CY 2011 (tons/year) | | |
|---------------------------|---------------------|--------------|------------------|---------------------|--------------|------------------|
| Facility: | SO2 | NOx | CO ² | SO2 | NOx | CO ² |
| Decker | 11 | 783 | 799,135 | 7 | 967 | 817,759 |
| Sand Hill | 3 | 135 | 825,260 | 3 | 107 | 738,619 |
| Holly | - | - | - | - | - | - |
| Sub Total: | 14 | 918 | 1,624,395 | 10 | 1,074 | 1,556,378 |
| | | | | | | |
| AE's share of FPP: | | | | | | |
| Unit 1 | 6,078 | 967 | 1,843,129 | 321 | 1,129 | 2,294,576 |
| Unit 2 | 5,486 | 951 | 2,138,879 | 1,326 | 1,136 | 2,558,572 |
| Sub Total: | 11,564 | 1,918 | 3,982,008 | 1,647 | 2,265 | 4,853,148 |
| Grand Total: | 11,578 | 2,836 | 5,606,403 | 1,657 | 3,339 | 6,409,526 |

Energy Conservation Audit and Disclosure Ordinance (ECAD)

The Austin City Council approved the Energy Conservation Audit and Disclosure Ordinance in 2008 (and a revised version in April 2011) to improve the energy efficiency of homes and buildings that receive electricity from Austin Energy. The ordinance helps meet one of the goals of the Austin Climate Protection Plan which is to offset 800 megawatts of peak energy demand by 2020 to help reduce Austin's carbon footprint.

Single-family homeowners must have energy audits performed on their properties prior to a sale, and must provide the results to prospective buyers at least three days before the end of the option period. Multi-family properties older than 10 years are required to perform an audit and report the results to the City of Austin and all residents living in those communities. Commercial building owners have new phased-in reporting that begins June 1, 2012 for buildings 75,000 square feet and larger.

Single-Family Audits

| Dates | Home Sales | Exempt from Ordinance | Not Exempt from Ordinance | All Homes Audited | % Non Exempt Homes Audited | Ordinance Driven Participation: Houses performing retrofits within 1 year prior to sale or 1 year after sale | Ordinance Driven Participation: % of Total Home Sales |
|---------------------------------|---------------|-----------------------|---------------------------|-------------------|----------------------------|--|---|
| FY 2011 | 6,634 | 1,887 | 4,747 | 3,259 | 69% | 373 | 6% |
| FY 2010 | 9,584 | 3,492 | 6,092 | 3,927 | 65% | 566 | 6% |
| Jun 1st, 2009 to Sep 30th, 2009 | 4,383 | 1,729 | 2,654 | 1,685 | 64% | 247 | 6% |
| Total | 20,601 | 7,108 | 13,493 | 8,871 | 66% | 1,186 | 6% |

Single-Family Audit Results

| Audit Dates | % of Homes receiving a Recommendation After Audit | Audited Homes Needing Window Shading | Audited Homes Needing Attic Insulation | Audited Homes Needing Duct Sealing, Replacement, or Duct Insulation | Audited Homes Needing Weatherization |
|--------------------------|---|--------------------------------------|--|---|--------------------------------------|
| Jun 1st, 2009 to Present | 97% | 57% | 80% | 71% | 79% |

| Construction Year | Average % Duct Leakage | Average Conditioned Square Footage | Average sqft/Ton | Average HVAC EER | Average HVAC Age | Average Attic R-Value | % with Gas Heat | % with Gas Water Heaters | % with Water Saving Toilets | % with Sprinklers |
|-------------------|------------------------|------------------------------------|------------------|------------------|------------------|-----------------------|-----------------|--------------------------|-----------------------------|-------------------|
| Prior to 1985 | 22% | 1,615 | 498 | 9.89 | 9.4 | 19.4 | 60% | 60% | 62% | 31% |
| 1985 or After | 17% | 2,212 | 518 | 9.84 | 10.4 | 26.2 | 61% | 63% | | |

Multi-Family Audits

| Number of Audits Completed | |
|--|------------|
| FY 2011 | 561 |
| FY 2010 | 13 |
| Total number of Apartment Communities Audited | 574 |

| Apartment Communities within the Austin City Limits | Apartment Communities Exempt from Audit | Apartment Communities Not Exempt from Audit | Apartment Communities Audited | % Non Exempt Communities Audited |
|---|---|---|-------------------------------|----------------------------------|
| 1,347 | 270 | 1,077 | 574 | 53% |

Multi-Family Audit Results

| Averages by Category | Electric Heat: Construction prior to 1985 | Electric Heat: Construction 1985 to 2001 | Electric Heat: Construction 2001 to present | Gas Heat: Construction prior to 1985 | Gas Heat: Construction 1985 to 2001 | Gas Heat: Construction 2001 to present |
|--|---|--|---|--------------------------------------|-------------------------------------|--|
| Audited Communities | 302 | 62 | 2 | 169 | 37 | 2 |
| Average Size Property (square footage) | 751 | 813 | 883 | 737 | 912 | 1,040 |
| Number of Floor Plans | 4 | 5 | 3 | 3 | 6 | 9 |
| Number of Floors | 2 | 2 | 1 | 2 | 1 | 3 |
| Average R-Value for Ceiling Insulation | 14 | 19 | 20 | 12 | 22 | 25 |
| Duct Leakage Rates | 45% | 35% | 35% | 45% | 46% | 42% |

| | |
|-----------------------------------|-------|
| Total Number of Buildings Audited | 4,309 |
| Total Number of Air Ducts Tested | 5,362 |

| Percentage with On-site Laundry | Percentage with Window Units | Percentage with Furrdown Air Handling Units | Percentage with Previous AE Participation | Percentage Needing Window Screens | Percentage with Single Pane Windows | Percentage with Low e Windows | Percentage with Pitched Roofs | Percentage with Flat Roofs |
|---------------------------------|------------------------------|---|---|-----------------------------------|-------------------------------------|-------------------------------|-------------------------------|----------------------------|
| 80% | 7% | 36% | 17% | 80% | 76% | 6% | 86% | 14% |

Commercial Ratings

| | |
|---|-------------------------|
| Total Number of Buildings or Campuses Required to Report a Benchmark Rating Prior to June 1, 2012 | 677 buildings |
| Total square footage of all required buildings | 114 million square feet |

Energy Efficiency Peak Demand Savings

Austin Energy's energy efficiency programs are designed to lower energy usage and reduce the amount of load on the electric system. Peak demand is the highest point of energy usage on any given day and typically occurs between the hours of 3 and 7 p.m. In FY 2011, 46.3 megawatts (MW) of peak demand were avoided through energy efficiency programs. Energy savings totaled 117-million kilowatt hours which is enough electricity to power 10,400 residential homes in Austin.

| Peak Demand Reduction in MW | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|
| Residential | 25.2 | 25.3 | 19.4 | 18.9 | 17.19 |
| Commercial | 24.3 | 19.7 | 19.6 | 14.9 | 19.52 |
| Green Building | 15.9 | 19.2 | 13.36 | 7.47 | 9.6 |
| Total DSM | 65.4 | 64.2 | 52.4 | 41.2 | 46.3 |
| % of 800 MW (cumulative) | 8% | 16% | 23% | 28% | 34% |

Energy Efficiency Energy Savings FY 2011

| Program (kWh) | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|--|-----------------------|----------------------|----------------------|----------------------|--------------------|
| Residential Efficiency | | | | | |
| Appliance Efficiency Program | 2,768,150 | 4,091,910 | 4,541,960 | 5,352,866.00 | 6,204,553 |
| Home Performance with Energy Star - Rebate | 3,382,000 | 4,390,425 | 4,864,425 | 5,808,475 | 5,765,025 |
| Home Performance with Energy Star - Loan | 496,000 | 420,675 | 377,225 | 215,275 | 140,225 |
| Free Weatherization | 691,000 | 551,965 | 588,034 | 498,408 | 1,141,092 |
| Multi-Family | 7,198,000 | 23,847,000 | 11,359,498.00 | 13,231,310 | 7,197,413 |
| Clothes Washer Rebates | 253,950 | 234,144 | 252,864 | 296,352 | 186,336 |
| Duct Leaks Seal/Diagnosis | 1,954,000 | - | - | - | - |
| Refrigeration Recycling | 2,705,550 | 2,925,390 | 2,667,665 | 2,529,864 | 2,057,157 |
| Power Partner Program | 101,760 | 97,353.00 | 76,822.00 | 45,247.00 | 14,808 |
| Cycle Saver Program | 13,620 | 7,422 | 10,092 | 12,054 | 5,682 |
| CFL Program | 5,439,630 | 6,243,969.00 | 13,889,516.00 | - | - |
| Previous Programs | - | - | - | - | - |
| Subtotal Residential | 25,003,660 | 42,810,253 | 38,628,102 | 27,989,850 | 22,712,290 |
| Commercial Energy Management | | | | | |
| Commercial Rebate & Interlocal Agreement | 59,166,200 | 42,783,000 | 29,997,698.00 | 37,125,977 | 53,244,000 |
| Small Business | 7,448,700 | 3,652,000 | 2,032,928.00 | 5,311,072.00 | 12,292,260 |
| Municipal | - | 383,000 | 645,938 | 1,802,217.00 | 3,150,140 |
| Power Partner | 1,285,260 | 14,375.00 | 8,327.00 | 8,424 | 1,804 |
| Load Co-op | 128,939 | 19,200 | 56,810 | 5,333.33 | 102,000 |
| Engineering Support & Thermal Energy Storage | - | - | - | - | - |
| Commercial Smart Vendor | 565,800 | 491,820 | 181,505 | 137,007 | 158,085 |
| Previous Programs | - | - | - | - | - |
| Subtotal Commercial | 68,594,899 | 47,343,395 | 32,923,206 | 44,390,031 | 68,948,289 |
| Green Building | | | | | |
| Residential | 1,469,538 | 1,529,458 | 1,066,576 | 1,081,556 | 200,304 |
| Residential Energy Code | 5,638,900 | 7,914,378.00 | 4,677,045.00 | 5,137,214.00 | 7,258,474 |
| Multi-Family | - | - | 1,812,473 | 640,502 | 207,794 |
| Multi-Family Energy Code | 5,831,928 | 4,627,215 | 2,176,380 | 281,196 | 2,563,506 |
| Commercial | 3,716,324 | 13,377,473.00 | 11,933,710 | 5,298,801.00 | 7,503,482 |
| Commercial Energy Code | 8,923,009.00 | 14,590,123.00 | 9,010,577 | 4,137,904 | 8,005,663 |
| Subtotal Green Building | 25,579,699.27 | 42,038,647.00 | 30,676,761.00 | 16,577,173.00 | 25,739,223 |
| Total DSM | 119,178,258.27 | 132,192,295 | 102,228,069 | 88,957,053 | 117,399,802 |

Energy Efficiency Program Expenditures

Austin Energy provides rebates and partners with Velocity Credit Union to provide low interest loans to customers who make energy efficiency improvements. During FY 2011, Austin Energy provided customers approximately \$14 million in incentives to help pay for energy efficiency improvements.

| Electric Rebates and Incentives (\$) | FY 2007 Actual | FY 2008 Actual | FY 2009 Actual | FY 2010 Actual | FY 2011 Actual |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Free Weatherization | 175,304 | 757,545 | 752,132 | 513,909 | 6,291 |
| Multi-family Rebates | 629,560 | 1,461,516 | 1,143,984 | 2,098,407 | 1,724,023 |
| Loan Options | 277,523 | 233,380 | 228,712 | 86,029 | 34,867 |
| Rebate Options | 2,293,274 | 3,201,580 | 4,056,167 | 5,469,084 | 5,290,649 |
| Clothes Washer Rebates | 44,100 | 50,495 | 50,000 | 56,600 | 30,700 |
| Duct Diagnostic/Sealing Rebates | 166,103 | 80,654 | 56,918 | 37,490 | 10,205 |
| Nexus-Home Audit CD | 53,125 | 56,123 | 60,994 | 59,051 | 57,085 |
| Compact Fluorescent Distribution | 202,709 | 101,265 | 427,230 | -- | -- |
| Loan Star Debt Service | -- | -- | -- | 790 | 1,849,029 |
| Commercial-Existing Construction | 3,579,211 | 3,193,100 | 2,706,843 | 2,845,133 | 2,817,904 |
| Small Businesses | 498,100 | 666,400 | 248,639 | 963,957 | 556,614 |
| Green Building | -- | -- | -- | -- | -- |
| Commercial Power Partner | 945,451 | 221,300 | 300,880 | 205,923 | 128,463 |
| Commercial Miser Program | -- | -- | 139,897 | 1,496 | 0 |
| Commercial Finance Program | -- | -- | -- | -- | -- |
| Solar rebates | 2,561,892 | 4,198,494 | 6,710,009 | 3,910,771 | 4,181,128 |
| Refrigerator Recycle program | 391,680 | 515,186 | 517,615 | 508,294 | 433,608 |
| Multi-Family Duct Sealing | 598,573 | 125,800 | 509,055 | 72,978 | 8,492 |
| Residential Power Partner | 1,586,377 | 1,095,913 | 670,259 | 807,111 | 665,876 |
| Load Coop | 34,459 | 4,567 | 7,508 | 9,289 | 455,035 |
| Thermal Energy Storage | 31,250 | -- | -- | -- | 0 |
| Hybrid Vehicles | 762,622 | -- | -- | -- | -- |
| Home Performance with Energy Star | -- | -- | -- | -- | -- |
| Appliance Efficiency Program | -- | -- | -- | -- | -- |
| Air Conditioning Rebates | -- | -- | -- | -- | -- |
| Grand Total | 14,831,313 | 15,963,318 | 18,586,842 | 17,646,312 | 18,249,967 |
| % change over prior year | 8.80% | 7.60% | 16.40% | -5.10% | 3.4% |
| Total without solar rebates | 12,269,421 | 11,764,824 | 11,876,833 | 13,735,541 | 14,068,839 |

Residential and Commercial Rebates

| Fiscal Year | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 | Total |
|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Residential | | | | | | |
| Rebate (\$) | 6,418,328 | 7,679,457 | 8,473,066 | 9,708,953 | 8,261,795 | 40,541,599 |
| # rebates | 32,375 | 44,177 | 37,911 | 37,267 | 26,438 | 178,168 |
| Avg. Rebate | \$198 | \$174 | \$223 | \$261 | \$312 | \$234 |
| \$/kW | \$254 | \$304 | \$436 | \$515 | \$481 | |
| \$/kW w GB | \$176 | \$223 | \$341 | \$417 | \$379 | |
| ¢/kWh | 2.95 | 2.06 | 2.52 | 3.99 | 4.18 | |
| ¢/kWh w GB | 1.95 | 1.55 | 2.02 | 3.18 | 2.89 | |
| Commercial | | | | | | |
| Rebate (\$) | 5,088,471 | 4,085,367 | 3,403,767 | 4,026,588 | 5,807,044 | 22,411,237 |
| # rebates | 3,330 | 2,527 | 1,572 | 1,629 | 1,151 | 10,209 |
| Avg. Rebate | \$1,528 | \$1,617 | \$2,165 | \$2,471 | \$5,045 | \$2,565 |
| \$/kW | \$210 | \$207 | \$174 | \$270 | \$298 | |
| \$/kW w GB | \$176 | \$138 | \$124 | \$224 | \$237 | |
| ¢/kWh | 0.92 | 1.07 | 1.28 | 1.12 | 1.04 | |
| ¢/kWh w GB | 0.77 | 0.67 | 0.78 | 0.92 | 0.85 | |
| Total Rebate (\$) | 11,506,799 | 11,764,824 | 11,876,833 | 13,735,541 | 14,068,839 | 62,952,836 |

Velocity Credit Union Loans (Austin Energy buys down the loans.)

| Fiscal Year | Participants | Loans |
|-------------|--------------|--------------|
| FY 2011 | 70* | \$49,953 |
| FY 2010 | 116 | \$83,769.70 |
| FY 2009 | 202 | \$226,418.05 |
| FY 2008 | 213 | \$234,396.39 |
| FY 2007 | 253 | \$245,979.59 |

*In FY 2011, Austin Energy offered a special “Best Offer Event” which allowed customers to receive both a rebate and a loan – made possible with a federal grant from Better Buildings. Normally, Austin Energy allows customers to choose one or the other, but not both. With “Best Offer Ever,” a total of 640 customers participated with savings totaling \$737,000. This includes the 70 participants mentioned in the table.

Grants Activity

| Grant Name | Grantor | Grant Award | Term | Expenditures FY 2011 |
|---|--|-------------|-------------------------|----------------------|
| Central Texas Clean Cities CM624* | State Energy Conservation Office | 23,500 | 02/06/2006 - 12/31/2006 | - |
| Central Texas Clean Cities CM724* | State Energy Conservation Office | 15,000 | 07/02/2007 - 08/31/2008 | - |
| Solar For Schools | State Energy Conservation Office | 100,000 | 04/12/2005 - 03/31/2007 | - |
| Texas Solar For Schools | State Energy Conservation Office | 100,000 | 02/06/2008 - 01/01/2010 | - |
| Central Texas Clean Cities - RDS* | Research and Development Solutions | 42,500 | 03/30/2007 - 09/30/2009 | - |
| Energy Star Appliance Replacement/Recycle Program | State Energy Conservation Office | 94,636 | 07/31/2007 - 05/31/2009 | - |
| Energy Star Appliance Replacement/Recycle Program | Texas Commission on Environmental Quality | 318,000 | 04/28/2008 - 08/31/2009 | - |
| Solar City Partnership | Department of Energy | 206,930 | 09/15/2007 - 03/15/2011 | 8,056.00 |
| Smart Meters and Remote Technology | State Energy Conservation Office | 15,000 | 05/01/2007 - 08/31/2007 | - |
| Central Texas Clean Cities CM913* | State Energy Conservation Office | 30,000 | 12/10/2008 - 08/31/2009 | - |
| USB Soy Biodiesel Program* | Osborn & Barr Communications, Inc. | 17,550 | 05/08/2009 - 09/30/2009 | - |
| Propane Lawn Equipment Project* | Propane Education and Research Council, Inc. | 127,000 | 10/01/2008 - 12/31/2010 | 1,500.00 |
| Best Practices for Data Center Energy Efficiency | State Energy Conservation Office | 70,000 | 06/16/2009 - 10/31/2010 | 34,250.00 |
| ARRA - Weatherization | Texas Department of Housing & Community Affairs | 8,090,874 | 09/01/2009 - 12/31/2011 | 5,269,995.03 |
| ARRA - EECBG | Department of Energy | 7,492,700 | 12/28/2009 - 12/27/2012 | 2,388,879.70 |
| Central Texas Clean Cities - LTI* | Leonardo Technologies, Inc. | 72,500 | 11/16/2009 - 10/31/2011 | 31,810.06 |
| ARRA - Clean Energy Accelerator/Better Buildings | Department of Energy | 10,000,000 | 05/24/2010 - 05/23/2013 | 5,372,117.99 |
| ARRA- Solar Curriculum Development & School Demo | Department of Energy | 450,000 | 01/01/2010 - 03/31/2012 | 216,215.12 |
| ARRA - Propane Vehicles/Infrastructure* | Railroad Commission of Texas | 35,000 | 07/15/2010 - 01/31/2014 | 17,500.00 |
| Urban Forest Grant Program | Austin Community Foundation for the Capital Area | 43,200 | 8/18/2011-8/30/2012 | - |
| | | 27,344,390 | | 13,340,323.90 |

*Grants marked with an asterisk are now housed in the City of Austin Office of Sustainability which was officially launched in September 2010.

GreenChoice®

Austin Energy's GreenChoice® program is the nation's most successful utility-sponsored, voluntary green-pricing energy program. Customers who subscribe to GreenChoice® pay a renewable energy charge in place of the Fuel Charge. This has assisted Austin Energy with adding renewable energy resources, primarily wind power, to its generation portfolio. These customers have a green power rate that is locked in for five or ten years to provide a hedge against the volatile cost of fossil fuels.

Austin Energy has led all 850 utility-sponsored programs in the country for the most renewable energy sales every year since 2002.

Beginning Oct. 1, 2011, the City of Austin switched to 100% clean, renewable energy -- becoming the largest local government in America to power all of its facilities with 100% green energy (does not include generation plants or streetlighting).

GreenChoice® Batch Subscriptions Fiscal Year 2011

| Agreement | GreenChoice® Residential kWh | GreenChoice® Commercial kWh | GreenChoice® Total kWh | % Subscribed | Total kWh Purchased |
|--------------|------------------------------|-----------------------------|------------------------|--------------|---------------------|
| Batch-1*, ** | 52,257,851 | 26,710,339 | 78,968,190 | 100% | 78,968,190 |
| Batch-2** | 16,439,223 | 67,982,300 | 84,421,523 | 100% | 84,421,523 |
| Batch-3 | 9,882,135 | 94,068,905 | 103,951,040 | 100% | 103,951,040 |
| Batch-4 | 20,957,406 | 169,863,153 | 190,820,559 | 100% | 190,820,559 |
| Batch-5 | 21,824,147 | 171,682,735 | 193,506,882 | 100% | 193,506,882 |
| Batch-6 | 17,214,737 | 50,575,892 | 67,790,629 | 14% | 498,000,000 |
| non GC RE | | | | | 96,413,276 |
| | | | 719,458,823 | | 1,246,081,470 |

* Includes CAP sales

** CAP and Batches 1 and 2 ended 3/31/2011. Remaining supplies for those sales are now included in non-GC RE supply.

| Fiscal Year | Total Renewable Energy Purchased Annually (kWh) by Austin Energy | GreenChoice® Sales (kWh) (Includes CAP sales) | Renewable Energy to Fuel Charge (kWh) |
|-------------|--|---|---------------------------------------|
| FY 2011 | 1,246,081,470 | 719,458,823 | 526,622,647 |
| FY 2010 | 1,245,230,733 | 862,764,289 | 382,466,444 |
| FY 2009 | 1,279,082,866 | 828,592,825 | 450,490,041 |
| FY 2008 | 797,480,831 | 730,868,214 | 66,162,617 |
| FY 2007 | 649,266,500 | 634,964,958 | 14,301,542 |

Purchase Power Agreements

Austin Energy has approximately 438 megawatts of wind power through purchase power agreements, with terms ranging from 10 to 25 years. The utility has set a goal that 35% of energy delivered to customers will come from renewable resources by 2020.

In September 2011, the Austin City Council approved two new wind contracts totaling 291 megawatts. This move will bring Austin Energy's total wind output to more than 700 megawatts by 2013. Additionally, Austin Energy will purchase all of the energy produced from the 30-megawatt Webberville Solar Project beginning in December 2011, and will be purchasing 100 megawatts from a biomass plant scheduled to go online in June 2012. This will bring Austin Energy's renewable energy portfolio closer to 25% by 2013.

Purchase Power Agreements (current, upcoming and expired)

| Agreement | Type | Capacity MW | Term (years) | Duration | Expiration | Location |
|---------------------|---------|----------------|-----------------|-----------|------------|---------------|
| FPL - King Mountain | Wind | 76.7 | 10 | 2001-2011 | 8/31/2011 | West Texas |
| LCRA | Wind | 10 | 25 | 1995-2020 | 9/29/2020 | West Texas |
| SW2 | Wind | 91.5 | 12 | 2005-2017 | 2/11/2017 | West Texas |
| SW3 | Wind | 35 | 12 | 2005-2017 | 12/30/2017 | West Texas |
| RES - Whirlwind | Wind | 60 | 20 | 2007-2027 | 12/31/2027 | Panhandle |
| RES - Hackberry | Wind | 165 | 15 | 2008-2023 | 12/21/2023 | West Texas |
| Webberville | Solar | 30 | 25 | 2011-2036 | 12/22/2036 | Central Texas |
| Nacogdoches | Biomass | 100 | 20 | 2012-2032 | 5/31/2032 | East Texas |
| Duke | Wind | 200 | 25 | 2013-2037 | 1/1/2037 | Coastal |
| MAP | Wind | 90.7 | 25 | 2013-2037 | 1/1/2037 | Coastal |

Renewable Energy

The Austin Energy Resource & Climate Protection Plan approved by the Austin City Council in 2010 set a target of achieving 35% renewable resources by 2020. This includes 200 megawatts of solar capacity and 1,000 megawatts of wind power. During fiscal year 2011, about 10% of the power delivered from Austin Energy to its customers came from renewable resources.

| Measure | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|--|----------|----------|----------|----------|----------|
| Total Renewable Energy Resources | 5.80% | 6.60% | 10% | 10% | 10% |
| Installed Rooftop Solar Capacity Minus Losses (MW-AC) (Solar for Schools, municipal and rebate programs) | 1.4 MW | 2.3 MW | 3.5 MW | 4.6 MW | 6.2 MW |
| Installed Rooftop Solar Capacity (MW-AC with Transmission & Distribution savings) (Solar for Schools, municipal and rebate programs) | 2 MW | 3.2 MW | 4.8 MW | 6.4 MW | 8.5 MW |
| Wind | 213.2 MW | 273.2 MW | 438.2 MW | 438.2 MW | 438.2 MW |

Solar Rebate Program

Austin Energy has a comprehensive Solar Rebate Program. Currently, residential customers are offered \$2.50 per watt, with annual rebate amounts limited to \$15,000 and maximum rebates set at \$50,000 for any individual customer. As of November 2009, residents must complete the Austin Energy Home Performance with Energy Star energy efficiency program to qualify for a solar rebate.

The commercial rebate program pays a fixed performance-based incentive (PBI) to the customer over a 10-year period based on the kWh of solar energy produced. Over the next five years the PBI program is expected to pay, on average, 8 cents per kWh of solar energy produced and will provide enough funding for 50 systems up to 200-kW in size.

Since the Solar Rebate Program began in 2004, Austin Energy has issued \$20 million in rebates to residential customers and \$6 million in rebates to commercial customers totaling 5.6 MW-AC of solar capacity. Total solar capacity in Austin is 6.2 MW-AC.

| Solar Rebate Program | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---|----------------|----------------|----------------|----------------|----------------|
| Residential (Capacity Based Incentive) | | | | | |
| Rebate Dollars | \$1,664,541.40 | \$2,799,978.18 | \$4,215,291.48 | \$3,216,535.05 | \$4,822,774.19 |
| # Rebates | 130 | 221 | 254 | 212 | 328 |
| kW-AC | 310.73 | 527.63 | 800.65 | 793.26 | 1352.67 |
| Avg. Rebate per customer | \$12,804.16 | \$12,669.58 | \$16,595.64 | \$15,172.34 | \$14,703.58 |
| Avg. System Size kW-AC | 2.39 | 2.39 | 3.15 | 3.74 | 4.12 |
| \$/kW-AC | \$5,356.86 | \$5,306.69 | \$5,264.85 | \$4,054.81 | \$3,565.37 |
| Commercial (Capacity Based Incentive) | | | | Partial FY | |
| Rebate Dollars | \$700,478.59 | \$1,455,069.01 | \$2,086,482.78 | \$556,648.87 | N/A |
| # Rebates | 13 | 25 | 37 | 10 | N/A |
| kW-AC | 127.84618 | 262.72015 | 376.61778 | 106.28464 | N/A |
| Avg. Rebate per customer | \$53,882.97 | \$58,202.76 | \$56,391.43 | \$55,664.89 | N/A |
| Avg. System Size kW-AC | 9.83 | 10.51 | 10.18 | 10.63 | N/A |
| \$/kW-AC | \$5,479.07 | \$5,538.48 | \$5,540.05 | \$5,237.34 | N/A |
| Commercial PBI (Performance Based Incentive) | | | | | |
| Rebate Dollars Paid | N/A | N/A | N/A | \$ - | 8939.28 |
| # Projects Installed | N/A | N/A | N/A | 1 | 8 |
| kW-AC | N/A | N/A | N/A | 18.5 | 157.9 |
| Avg. System Size kW at PTC per customer | N/A | N/A | N/A | 18.5 | 19.74 |
| Incentive rate (\$/kWh) | N/A | N/A | N/A | 0.14 | 0.14 |
| Solar Water Heating | | | | | |
| Rebate Dollars | \$1,900.00 | \$27,000.00 | \$52,000.00 | \$88,000.00 | \$93,500.00 |
| # Rebates | 3 | 14 | 27 | 41 | 44 |
| kW-AC | 1.95 | 9.1 | 17.55 | 26.65 | 30.875 |
| Avg. Rebate per customer | \$633.33 | \$1,928.57 | \$1,925.93 | \$2,146.34 | \$2,125.00 |
| Avg. System Size kW-AC | 0.65 | 0.65 | 0.65 | 0.65 | 0.7 |
| \$/kW-AC | \$974.36 | \$2,967.03 | \$2,962.96 | \$3,302.06 | \$3,028.34 |
| Municipal | | | | | |
| Installed Cost | \$39,891 | \$550,668 | \$48,624 | \$1,132,206 | \$117,716 |
| # projects | 1 | 6 | 1 | 6 | 1 |
| kW-AC | 3 | 60 | 3 | 178 | 14 |
| Avg. Cost per Project | \$39,891 | \$91,778 | \$48,624 | \$188,701 | \$117,716 |
| Avg. System Size kW-AC | 3 | 10 | 3 | 29.67 | 14 |
| \$/kW-AC | \$13,297 | \$9,177.8 | \$16,208 | \$6,360.71 | \$8,408.29 |
| Schools | | | | | |
| Installed Cost to AE | \$121,855.19 | \$58,173.6 | \$73,501.54 | \$68,714.14 | \$29,707.22 |
| # projects | 6 | 2 | 6 | 4 | 1 |
| kW-AC | 14.41 | 3.7 | 12.63 | 8.62 | 2.77 |
| Avg. Cost per Project | \$20,309.2 | \$29,086.8 | \$12,250.26 | \$17,178.54 | \$29,707.22 |
| Avg. System Size kW-AC | 2.4 | 1.85 | 2.11 | 2.16 | 2.77 |
| \$/kW-AC | \$8,456.29 | \$15,722.59 | \$5,819.6 | \$7,971.48 | \$10,724.63 |
| Total Dollars Spent | \$2,528,666.17 | \$4,890,888.79 | \$6,475,899.8 | \$5,062,104.06 | \$5,072,636.69 |
| Total Number of Project | 153 | 268 | 325 | 274 | 382 |
| Total kW-AC | 457.94 | 863.15 | 1210.45 | 1131.32 | 1558.22 |
| Avg. Cost per Project | \$16,527.23 | \$18,249.59 | \$19,925.85 | \$18,474.83 | \$13,279.15 |
| Avg. System Size kW-AC | 2.99 | 3.22 | 3.72 | 4.13 | 4.08 |
| \$/kW-AC | \$5,521.86 | \$5,666.31 | \$5,350.01 | \$4,474.52 | \$3,255.42 |

Affordable

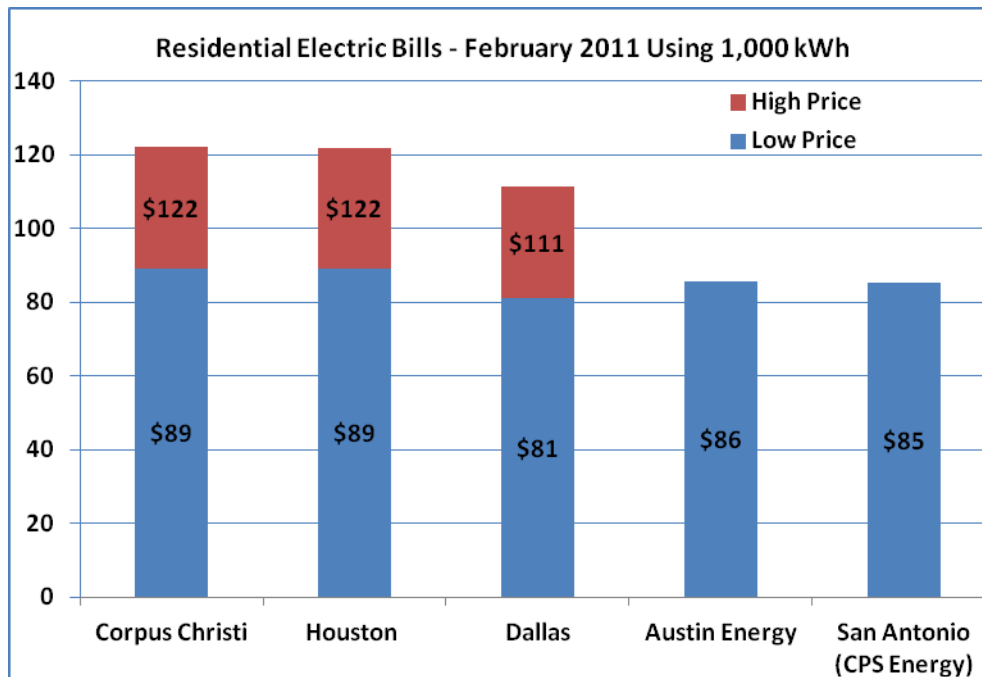
Bad Debt Expense

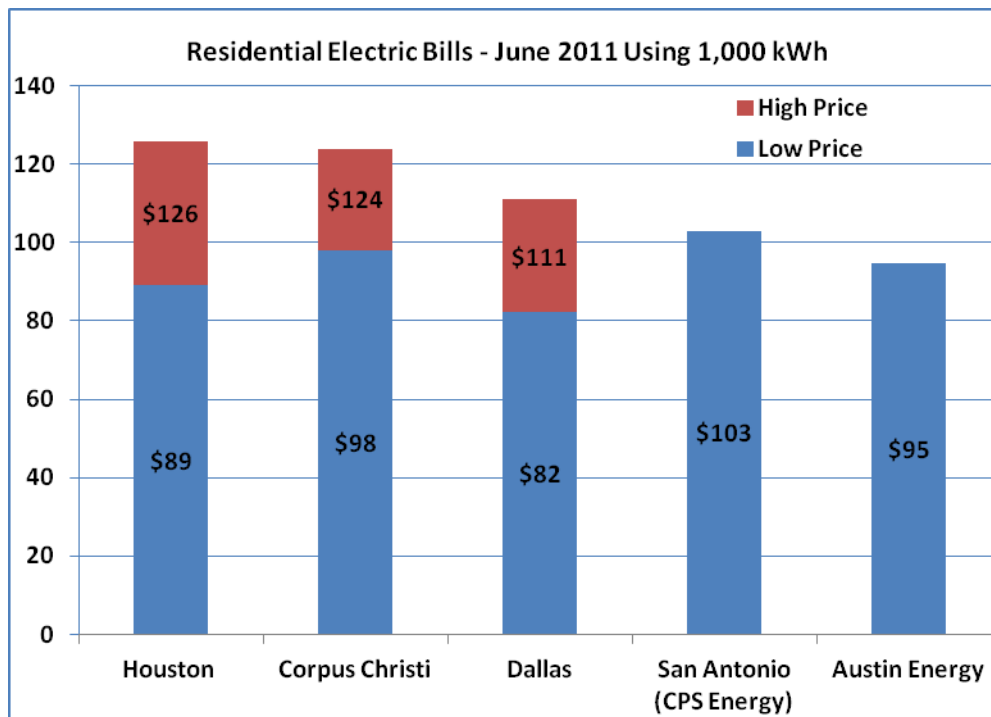
Bad debt expense is an estimate of the amount of revenue billed in any fiscal year that is deemed uncollectible. Inactive accounts delinquent 60 days or more are generally turned over to a collection agency.

| Fiscal Year | Revenue | Bad Debt Expense | Percentage |
|-------------|-------------|------------------|------------|
| FY 2011 | \$1,252.7 B | \$3.5 M | 0.27% |
| FY 2010 | \$1,151.8 B | \$4.2 M | 0.37% |
| FY 2009 | \$1,165.9 B | \$3.6 M | 0.31% |
| FY 2008 | \$1,219.8 B | \$2.1 M | 0.17% |
| FY 2007 | \$1,060.0 B | \$3.5 M | 0.33% |

Bill Comparisons

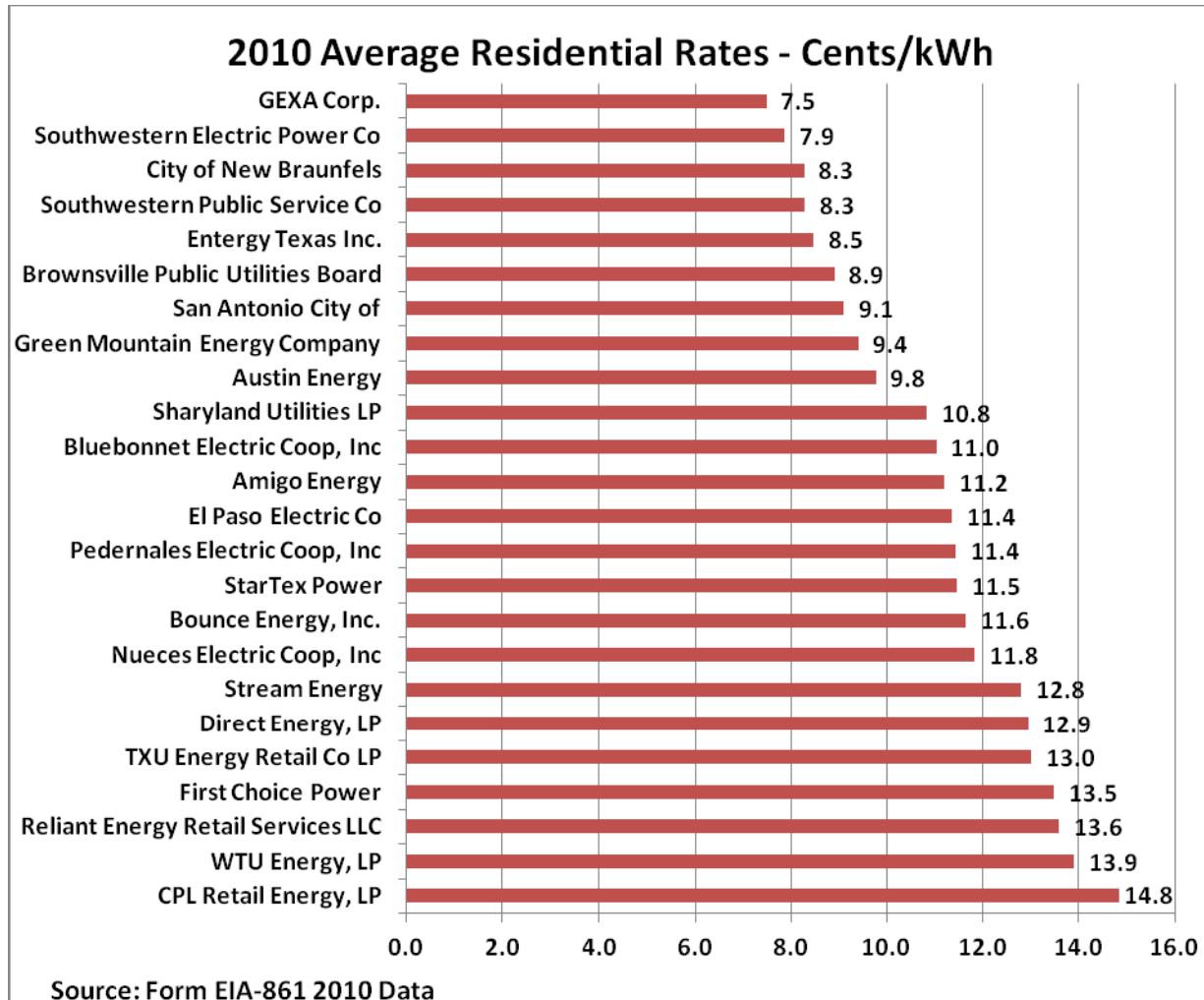
Residential Customers – Bill Comparisons – Winter 2011 and Summer 2011 (1,000 kWh)



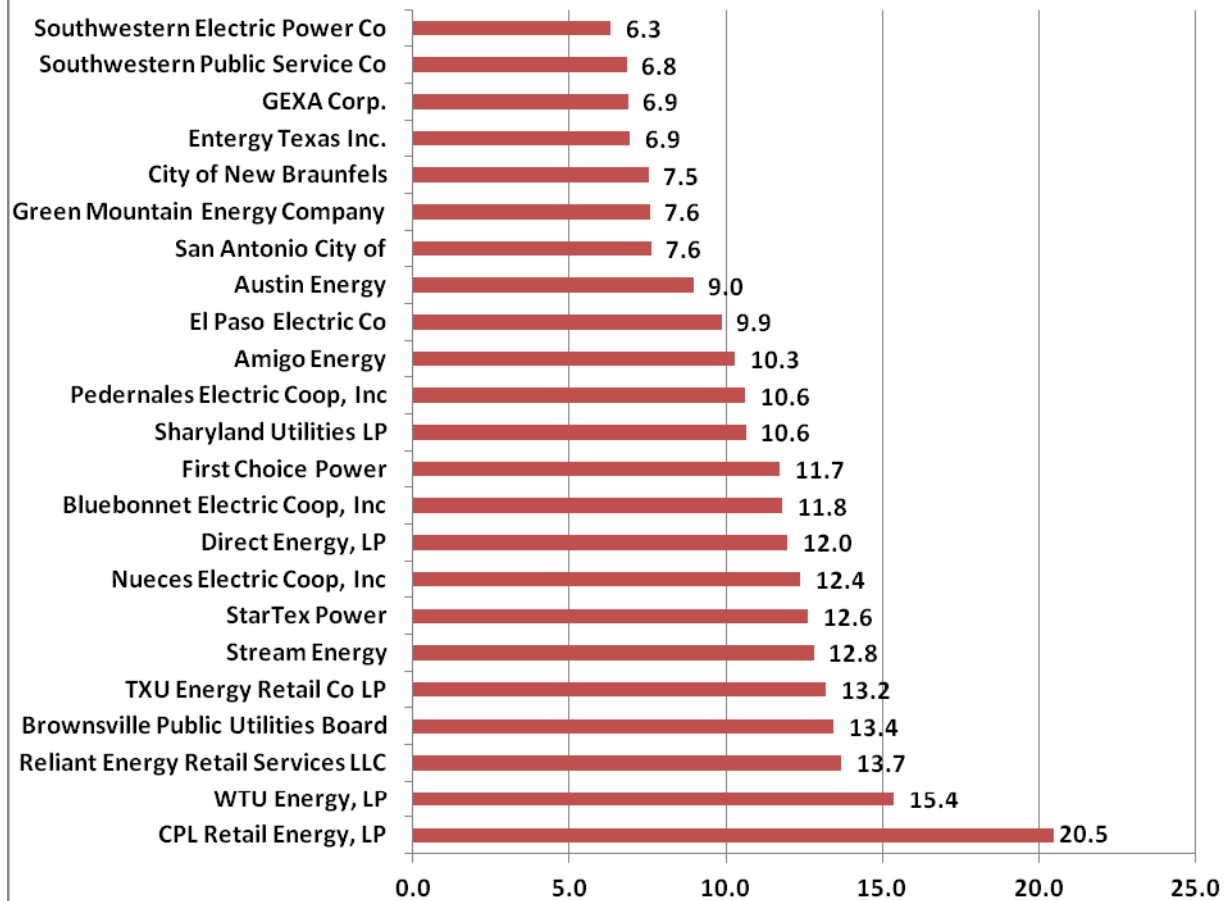


Corpus Christi, Houston and Dallas are in deregulated areas of Texas, meaning customers can choose among a number of potential energy providers. These different retail electric providers often offer different prices to customers and the charts attempt to capture the range of offers in those locations. San Antonio and Austin are the only electric providers that can serve their customers because they are city-owned electric utilities. There are 72 municipally-owned electric utilities in Texas and 75 electric cooperatives. 66 of those electric cooperatives sell retail power, while the remaining nine are wholesale providers.

Average Rates for Residential, Commercial and Industrial Customers

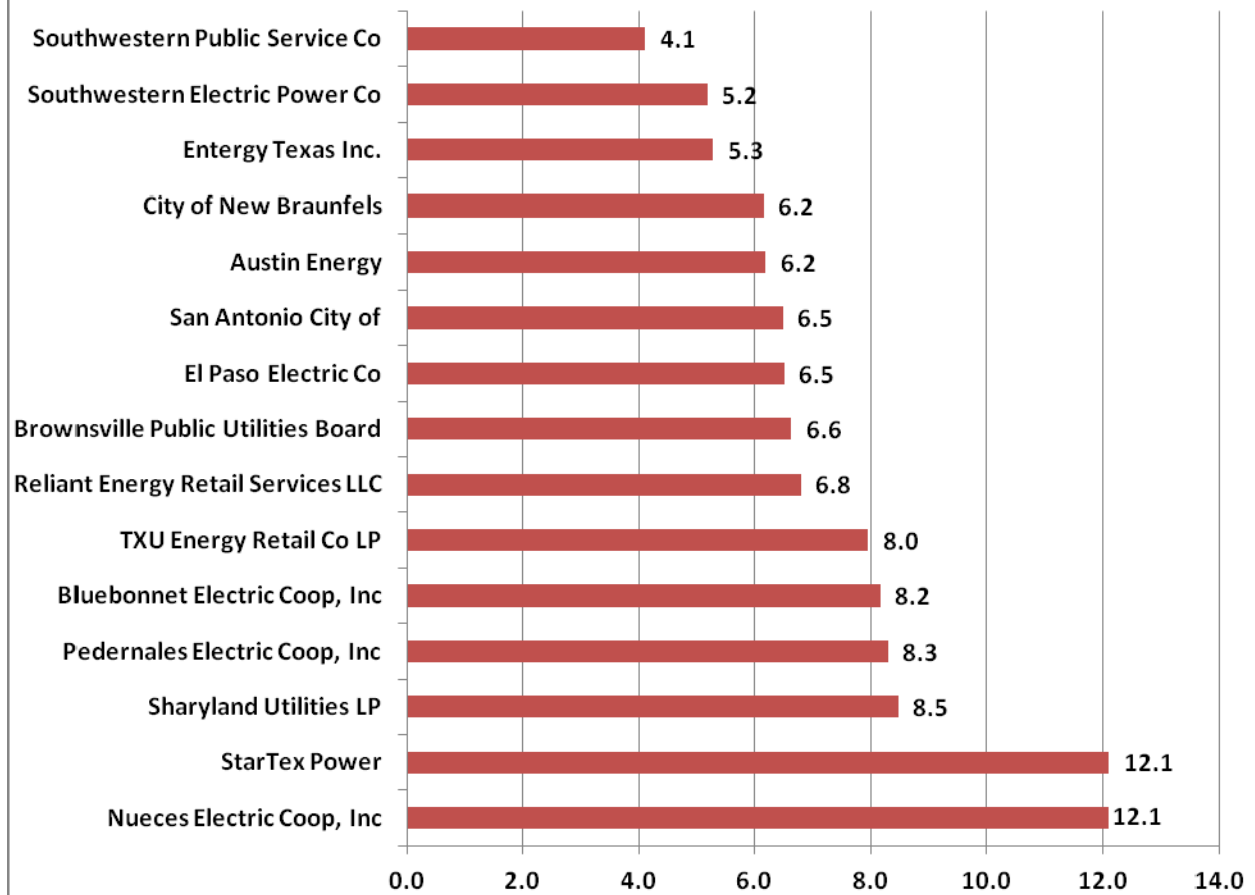


2010 Average Commercial Rates - Cents/kWh



Source: Form EIA-861 2010 Data

2010 Average Industrial Rates - Cents/kWh



Source: Form EIA-861 2010 Data

Bond Ratings

Austin Energy has consistently maintained high bond ratings. A bond rating is a measure of a utility's credit quality which includes the ability to repay its debt in a timely fashion. Bond ratings were maintained in 2011 even as financial strength continued to decline as expected until the rate increase is implemented in FY 2012. The rate increase and its impact will be one of the key components reviewed during Austin Energy's next rating review expected in the fall of 2012.

| Description of Debt | Fiscal Year Ended | Fitch, Inc. | Moody's Investors Service, Inc. | Standard and Poor's |
|--|-------------------|-------------|---------------------------------|---------------------|
| Combined utility revenue bonds - prior lien | 2011 | AA- | A1 | AA |
| | 2010 | AA- | A1 | AA |
| | 2009 | AA- | A1 | AA |
| | 2008 | AA- | A1 | AA |
| | 2007 | AA- | A1 | AA- |
| Combined utility revenue bonds - subordinate lien | 2011 | AA- | A1 | AA |
| | 2010 | AA- | A1 | AA |
| | 2009 | AA- | A1 | AA |
| | 2008 | AA- | A1 | AA |
| | 2007 | AA- | A1 | AA- |
| Electric utility revenue bonds - electric separate lien | 2011 | AA- | A1 | A+ |
| | 2010 | AA- | A1 | A+ |
| | 2009 | AA- | A1 | A+ |
| | 2008 | AA- | A1 | A+ |
| | 2007 | AA- | A1 | A+ |

Operating Budget

Austin Energy Operating Fund - Actual Dollars

| Fiscal Year | Total Available Funds | Total Requirements | Excess/(Deficiency) |
|-------------|-----------------------|--------------------|---------------------|
| FY 2011 | \$1,259,288,587 | \$1,256,452,643 | \$2,835,944 |
| FY 2010 | \$1,161,438,931 | \$1,247,517,927 | \$(86,078,996) |
| FY 2009 | \$1,224,290,869 | \$1,300,176,900 | \$(75,886,031) |
| FY 2008 | \$1,311,492,272 | \$1,248,009,469 | \$63,482,803 |
| FY 2007 | \$1,111,693,319 | \$1,066,420,724 | \$45,272,595 |

CIP and O&M Expenditures

Austin Energy's operating budget includes Operations & Maintenance; fuel costs; debt service payments; and cash transfers to the Capital Improvements Project fund.

Capital Improvements

| Fiscal Year | Actual Expenditures |
|-------------|---------------------|
| FY 2011 | \$146,060,069 |
| FY 2010 | \$201,611,828 |
| FY 2009 | \$254,239,693 |
| FY 2008 | \$247,874,960 |
| FY 2007 | \$189,224,097 |

Operations and Maintenance with Fuel (does not include debt service and transfers)

| Operating Requirements | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|----------------------------------|---------------|---------------|---------------|---------------|---------------|
| Fuel | \$368,759,133 | \$480,998,900 | \$442,789,384 | \$438,286,450 | \$471,788,888 |
| Power Supply & Market Operations | \$129,980,185 | \$123,595,487 | \$124,978,787 | \$135,838,492 | \$144,230,284 |
| Electric Service Delivery | \$103,947,739 | \$112,627,646 | \$128,031,667 | \$131,416,061 | \$128,814,600 |
| Distributed Energy Services | \$26,394,706 | \$28,758,771 | \$34,208,249 | \$30,590,851 | \$30,184,082 |
| Customer Care | \$23,690,882 | \$24,120,110 | \$28,670,858 | \$25,712,622 | \$31,202,456 |
| Administrative & General | \$78,289,887 | \$79,860,010 | \$93,614,766 | \$107,934,153 | \$106,645,672 |
| Grand Total | \$731,062,532 | \$849,960,924 | \$852,293,711 | \$869,778,629 | \$912,865,982 |

Customers

Austin Energy has four main customer classes: **residential, commercial, industrial, and other.**

Residential customers live in single-family dwellings, mobile homes, townhouses, or individually metered apartment units.

The majority of **commercial** customers are small to large businesses that fall under Austin Energy's secondary level of service. This means Austin Energy owns, operates, and maintains the equipment (wires, transformers, etc.) supplying power to those facilities.

Industrial (primary) customers take service at high voltage (12,500 volts or higher) and own, operate and maintain their own equipment. Consequently, Austin Energy experiences lower overall system losses and it costs less to serve these customers. Large commercial and industrial customers such as semiconductors, high-tech facilities, and data centers typically fall under the primary level of service. These customers have very high usage and load factors because they tend to operate 24/7.

The final class, **other**, typically refers to streetlighting and facilities such as ballparks.

| Customers | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 | FY 2011% |
|--------------|----------------|----------------|----------------|----------------|----------------|-------------|
| Residential | 345,197 | 352,574 | 363,217 | 368,700 | 372,329 | 89.1% |
| Commercial | 41,825 | 42,585 | 43,049 | 43,489 | 43,815 | 10.5% |
| Industrial | 75 | 78 | 81 | 80 | 81 | 0.0% |
| Other | 1,523 | 1,553 | 1,579 | 1,601 | 1,640 | 0.4% |
| Total | 388,620 | 396,790 | 407,926 | 413,870 | 417,865 | 100% |

Sales – kWh by Customer Class

| Fiscal Year | Residential | Commercial | Industrial | Public Street & Highway | Government Entities* | Total Billed kWh | % Inc/Dec |
|-------------|---------------|---------------|---------------|-------------------------|----------------------|------------------|-----------|
| FY 2011 | 4,561,857,688 | 4,675,615,088 | 2,342,538,382 | 48,327,221 | 1,094,964,902 | 12,723,303,281 | 6.24% |
| FY 2010 | 4,238,690,401 | 4,553,866,402 | 2,038,706,310 | 48,077,910 | 1,096,985,412 | 11,976,326,435 | -1.05% |
| FY 2009 | 4,218,600,234 | 4,480,902,380 | 2,218,314,628 | 47,830,865 | 1,137,492,172 | 12,103,140,282 | -0.67% |
| FY 2008 | 4,220,597,712 | 4,534,963,675 | 2,233,505,323 | 47,689,860 | 1,147,483,264 | 12,184,239,834 | 7.59% |
| FY 2007 | 3,908,317,955 | 4,350,911,526 | 1,930,288,560 | 47,230,496 | 1,088,319,666 | 11,325,068,203 | 0.25% |

Sales – Revenue by Customer Class

| Revenue | \$ | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 | FY 11 % |
|--------------|-----------|--------------------|----------------------|----------------------|----------------------|----------------------|----------------|
| Residential | \$ | 356,143,000 | 416,809,000 | 406,393,000 | 407,074,000 | 457,262,000 | 40.70% |
| Commercial | \$ | 365,991,000 | 408,808,000 | 402,032,000 | 409,952,000 | 433,887,000 | 38.70% |
| Industrial | \$ | 113,248,000 | 138,901,000 | 132,792,000 | 122,714,000 | 145,553,000 | 13.00% |
| Other | \$ | 84,464,000 | 94,472,000 | 91,181,000 | 90,390,000 | 85,447,000 | 7.60% |
| Total | \$ | 919,846,000 | 1,058,990,000 | 1,032,398,000 | 1,030,130,000 | 1,122,149,000 | 100.00% |

Sales - % of Revenue by Customer Class

| Revenue (% by class) | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| Residential | 39% | 39% | 39% | 39% | 40% |
| Commercial | 40% | 39% | 39% | 40% | 39% |
| Industrial | 12% | 13% | 13% | 12% | 13% |
| Other | 9% | 9% | 9% | 9% | 8% |
| Total | 100% | 100% | 100% | 100% | 100% |

Cents per kWh by Customer Class

| Customer Class | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|----------------|--------------|-------------|-------------|--------------|-------------|
| Residential | 9.112 | 9.863 | 9.633 | 9.604 | 10.024 |
| Commercial | 8.412 | 9.024 | 8.972 | 9.002 | 9.28 |
| Industrial | 5.867 | 6.218 | 5.986 | 6.019 | 6.213 |
| Other | 7.438 | 7.901 | 7.693 | 7.894 | 7.474 |
| Total | 8.122 | 8.69 | 8.53 | 8.601 | 8.82 |

Sales - % of mWh by Customer Class

| mWh (% by class) | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|------------------|-------------|-------------|-------------|-------------|-------------|
| Residential | 35% | 35% | 35% | 35% | 36% |
| Commercial | 38% | 37% | 37% | 38% | 37% |
| Industrial | 17% | 18% | 18% | 17% | 18% |
| Other | 10% | 10% | 10% | 10% | 9% |
| Total | 100% | 100% | 100% | 100% | 100% |

Fuel Charge Projections

Calendar Year 2012 Projected Fuel Charge Breakdown (as of July 2011)

| Fuel Type | Description | Percentage |
|---|--|------------|
| Natural Gas (Sand Hill, Decker and Mueller) | Supply, pipeline transportation, storage, financial hedging | 29% |
| Coal (Fayette Power Project) | Supply, rail transportation, diesel fuel for plant start up | 21% |
| Renewable Power - Unsubscribed | Congestion costs associated with renewable power, congestion hedging | 23% |
| Conventional Purchase Power & Capacity | Long- or short-term power purchases, long- or short-term capacity purchases (ex. ancillary/reserve services) | 15% |
| Nuclear (South Texas Project) | Amortized fuel expense | 6% |
| ERCOT | ERCOT administrative fee, North American Electric Reliability Entity fee, Nodal surcharge, uplift charges (applied to all load on a load share basis), real-time charges (ex. resource/load imbalance, mismatched schedule, uninstructed resource charge) | 3% |

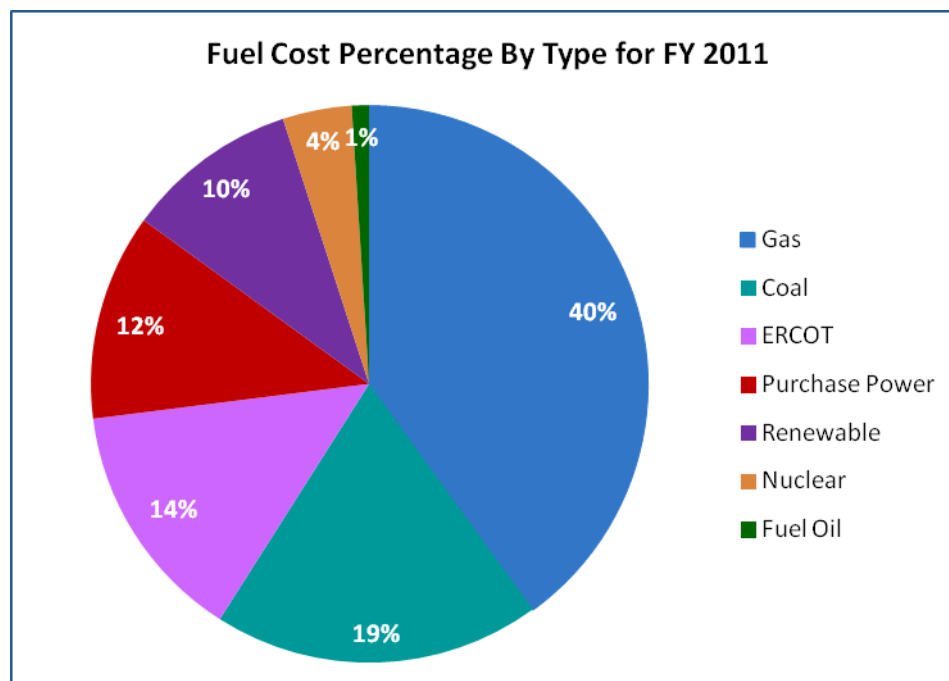
Fuel Collections

| Austin Energy | Fiscal Year Ended | Amount |
|----------------------------|-------------------|----------------|
| (Over)/Under Fuel Recovery | 2011 | \$19,139,368 |
| (Over)/Under Fuel Recovery | 2010 | (\$39,230,735) |
| (Over)/Under Fuel Recovery | 2009 | (\$22,696,920) |
| (Over)/Under Fuel Recovery | 2008 | (\$1,730,474) |
| (Over)/Under Fuel Recovery | 2007 | (\$19,380,165) |

Fuel Costs

| Fuel Cost | \$ | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|----------------|----|--------------------|--------------------|--------------------|--------------------|--------------------|
| Gas | \$ | 235,403,993 | 250,721,680 | 214,711,985 | 203,976,741 | 190,320,211 |
| Coal | \$ | 50,360,624 | 87,063,860 | 84,635,000 | 91,590,706 | 88,068,421 |
| Nuclear | \$ | 14,197,169 | 15,823,059 | 16,866,183 | 16,655,851 | 18,295,747 |
| Fuel Oil | \$ | 1,382,440 | 420,142 | 566,981 | 2,405,166 | 2,698,718 |
| Purchase Power | \$ | 42,158,639 | 90,621,318 | 54,863,996 | 53,409,677 | 57,820,582 |
| ERCOT | \$ | -10,892,545 | 10,165,180 | 21,889,298 | 21,617,196 | 66,372,518 |
| Renewable | \$ | 18,559,209 | 26,183,662 | 49,567,759 | 48,631,116 | 48,212,653 |
| Total | \$ | 351,169,529 | 480,998,901 | 443,101,202 | 438,286,453 | 471,788,849 |

| Fuel Cost (% by type) | % | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-----------------------|---|----------------|----------------|----------------|----------------|-------------|
| Gas | % | 67.00% | 52.00% | 49.00% | 46.00% | 40% |
| Coal | % | 14.00% | 18.00% | 19.00% | 21.00% | 19% |
| Nuclear | % | 4.00% | 3.00% | 4.00% | 4.00% | 4% |
| Fuel Oil | % | 0.00% | 0.00% | 0.00% | 1.00% | 1% |
| Purchase Power | % | 12.00% | 19.00% | 12.00% | 12.00% | 12% |
| ERCOT | % | -3.00% | 2.00% | 5.00% | 5.00% | 14% |
| Renewable | % | 6.00% | 6.00% | 11.00% | 11.00% | 10% |
| Total | % | 100.00% | 100.00% | 100.00% | 100.00% | 100% |



Fuel Charge

Austin Energy's Fuel Charge is reviewed annually. Generally, changes to the fuel rate are effective on January 1 for the calendar year. Fuel Charge rates are set based on the type of electric service required by a customer and fall into one of three levels: secondary, primary, or transmission.

Secondary Level Customers - This rate is applicable to electric service required by residential customers in single-family dwellings, mobile homes, townhouses, or individually metered apartment units. It is also applicable to any business that does not receive power at a primary or transmission level. Currently, some 30,000 businesses receive the secondary Fuel Charge rate.

Primary Level Customers - This rate is applicable to electric service required by any customer who receives service at 12,500 volts (nominal) or higher and whose demand for power does not meet or exceed 3,000 kilowatts for any two months within the previous twelve months or as determined by the City of Austin.

Transmission Level Customers - This rate is applicable to electric service required by any customer who receives service at 69,000 volts (nominal) or higher. This rate shall be applied for a term of not less than one year.

Primary and transmission voltage level customers (about 90 industrial customers) receive power at a higher voltage directly from a substation. This results in reduced line losses between the point of generation and delivery to the customer. These customers also install and maintain their own transformer(s) and related equipment at their site needed to step down the voltage before the power enters their facility. As a result, primary and transmission customers pay a slightly lower Fuel Charge.

AE Fuel Charge

| Calendar Year | Month | System | Secondary | Primary | Transmission |
|---------------|---------|--------|-----------|---------|--------------|
| 2011 | January | 3.090 | 3.105 | 3.013 | 2.981 |
| 2010 | January | 3.635 | 3.653 | 3.544 | 3.507 |
| 2009 | January | 3.635 | 3.653 | 3.544 | 3.507 |
| 2008 | January | 3.635 | 3.653 | 3.544 | 3.507 |
| 2007 | January | 3.327 | 3.343 | 3.244 | 3.210 |
| 2007 | June | 3.029 | 3.044 | 2.953 | 2.922 |

Heat Rate

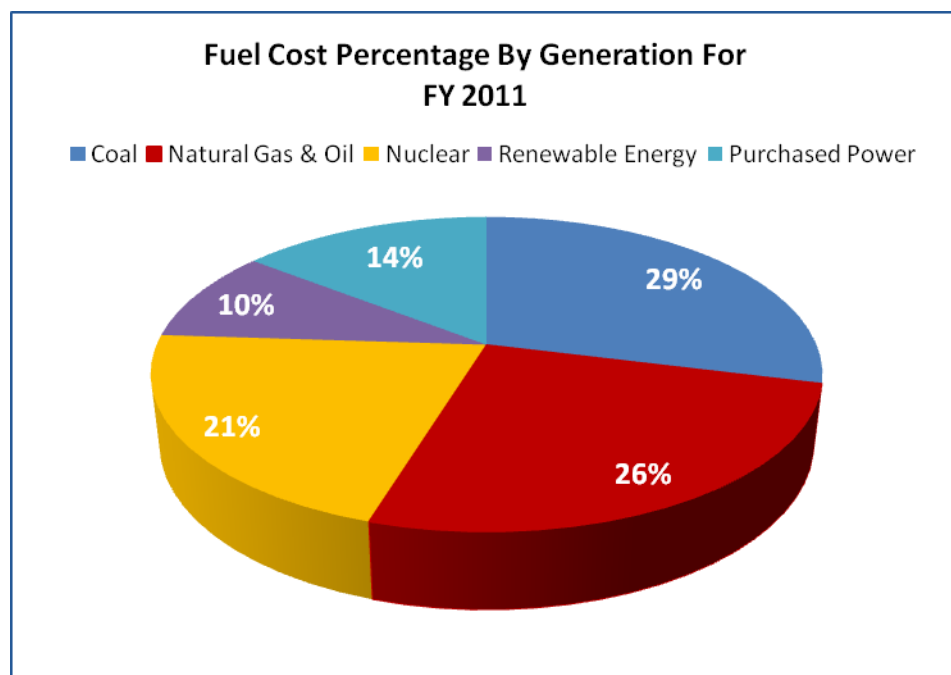
The heat rate is the number of British Thermal Units (BTU) needed to produce a kilowatt-hour (kWh) of electricity. In other words, the average heat rate is a measurement of how efficiently a generating unit converts fuel into electricity. The lower the heat rate, the higher the efficiency.

| Measure | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---|---------|---------|---------|---------|---------|
| System annual average heat rate (BTU/net kWh) | 9,837 | 9,803 | 9,810 | 9,884 | 9,943 |

Generation by Fuel Type

Austin Energy has set a goal that 35% of energy delivered to customers will come from renewable resources by 2020. During fiscal year 2011, about 10% of the power delivered from Austin Energy to its customers came from renewable resources, or 1.2 billion kilowatt hours. Purchase power agreements for wind, solar and biomass power will bring that number closer to 25% by 2013.

| % Generation | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-------------------|----------------|----------------|----------------|----------------|----------------|
| Coal | 32.20% | 33.20% | 28.30% | 32.50% | 28.92% |
| Natural Gas & Oil | 27.30% | 25.70% | 26.50% | 22.30% | 25.81% |
| Nuclear | 25.80% | 27.10% | 26.40% | 25.20% | 21.31% |
| Renewable Energy | 5.10% | 6.10% | 9.50% | 9.70% | 9.51% |
| Purchased Power | 9.60% | 7.90% | 9.30% | 10.30% | 14.46% |
| Total | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |



Generation Capacity/Capacity Factor

| Unit | Installed | Fuel Type | Capacity Rating (MW) | Net Generation (MWh) FY 2011 (Finance) | Capacity Factor % |
|-----------------------|-----------|-------------|----------------------|--|-------------------|
| Sand Hill 5A | 2003 | Natural Gas | 180 | 717,727 | 45.52% |
| Sand Hill 5C | 2003 | Natural Gas | 120 | 503,668 | 47.91% |
| Sand Hill 1 | 2001 | Natural Gas | 45 | 58,376 | 14.81% |
| Sand Hill 2 | 2001 | Natural Gas | 45 | 59,407 | 15.07% |
| Sand Hill 3 | 2001 | Natural Gas | 45 | 57,448 | 14.57% |
| Sand Hill 4 | 2001 | Natural Gas | 45 | 56,830 | 14.42% |
| Sand Hill 6 | 2010 | Natural Gas | 45 | 74,593 | 18.92% |
| Sand Hill 7 | 2010 | Natural Gas | 45 | 76,722 | 19.46% |
| Decker 1 | 1970-1977 | Natural Gas | 321 | 512,043 | 18.21% |
| Decker 2 | 1970-1977 | Natural Gas | 405 | 652,503 | 18.39% |
| Decker GT 1 | 1988 | Natural Gas | 50 | 16,837 | 3.84% |
| Decker GT 2 | 1988 | Natural Gas | 50 | 19,016 | 4.34% |
| Decker GT 3 | 1988 | Natural Gas | 50 | 7,530 | 1.72% |
| Decker GT 4 | 1988 | Natural Gas | 50 | 20,388 | 4.65% |
| Fayette 1 | 1979-80 | Coal | 285 | 1,668,098 | 66.81% |
| Fayette 2 | 1979-80 | Coal | 285 | 2,185,895 | 87.55% |
| South Texas Project 1 | 1988-89 | Nuclear | 200 | 1,694,176 | 96.70% |
| South Texas Project 2 | 1988-89 | Nuclear | 200 | 1,750,729 | 99.93% |
| Total | - | - | 2466 | 10,131,986 | - |

System Peak Demand

System peak demand is the largest amount of electricity consumed by Austin Energy customers at any given time. Every year for the last five years, the system peak has occurred between the hours of 4 and 5 p.m. The utility works year round to ensure there is enough electricity in Austin Energy's generation portfolio to meet these high loads, and to assure the electric distribution grid is ready. At the same time, Austin Energy works year round to market its energy efficiency programs to help reduce this peak.

| Fiscal Year | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-------------|---------|---------|---------|---------|---------|
| MW | 2,391 | 2,514 | 2,602 | 2,628 | 2,714 |
| Date Set | 13-Aug | 4-Aug | 29-Jun | 23-Aug | 29-Aug |

System Fuel Cost Average

System fuel average cost is the cost of fuel purchased divided by the number of kilowatts generated.

| Measure | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| System annual average fuel cost (fuel/kWh) | 2.905 cents per kWh | 3.655 cents per kWh | 3.371 cents per kWh | 3.446 cents per kWh | 3.523 cents per kWh |

System Production Cost

Austin Energy's system annual average production cost is total operations and maintenance costs divided by total generation in kilowatt hours.

| Measure | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| System annual average production cost (includes fuel plus operating & maintenance) | 3.831 cents per kwh | 4.403 cents per kwh | 4.165 cents per kwh | 4.331 cents per kwh | 4.358 cents per kWh |

Reliable

Equivalent Availability Factor

A common measure of reliability for generating units is the Equivalent Availability Factor (EAF). The EAF is a measure of the number of hours the full capacity of a generating unit is available per the total period hours.

Availability targets for base load facilities (South Texas Project and Fayette Power Project) are adjusted annually depending on the duration of any planned outages for that year. For intermediate and peaking facilities, Austin Energy's peak season availability target is greater than or equal to 95%.

Performance results measuring Equivalent Availability Factor (EAF)

| Measure | Target | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---------------------------------------|--------|---------|---------|---------|---------|---------|
| South Texas Project | 94.80% | 90.60% | 96.10% | 91.65% | 90.50% | 87.15% |
| Fayette Power Project | 94.20% | 93.10% | 91.10% | 96.03% | 83.78% | 83.69% |
| Sand Hill Energy Center Unit 5A | 95.00% | 99.96% | 99.43% | 99.20% | 99.17% | 78.11% |
| Sand Hill Energy Center Units 1-4/6-7 | 95.00% | 88.88% | 97.53% | 98.31% | 98.17% | 98.62% |
| Decker Creek Power Station GT 1-4 | 95.00% | 85.71% | 85.11% | 88.34% | 90.49% | 93.07% |
| Decker Creek Power Station D1-2 | 95.00% | 87.62% | 90.13% | 91.79% | 82.63% | 90.77% |

Plant Outages

The table below shows outages lasting more than 12 hours for Austin Energy managed generating units in FY 2011 due to equipment malfunctions or other problems.

| Unit | Outage Start Date/Time | Outage End Date/Time | Duration (hours) | Description |
|--------------------------------|------------------------|----------------------|------------------|--|
| Sand Hill Energy Center Unit 5 | 11/06/10 1:28 AM | 11/06/10 1:30 PM | 12 | Repair water leak |
| | 03/15/11 5:33 PM | 03/16/11 7:29 AM | 12 | Repair condensate system |
| | 3/30/11 12:18 AM | 3/30/11 12:22 PM | 12 | Repair high pressure feedwater line |
| | 04/26/11 9:03 PM | 05/31/11 10:30 AM | 830 | Repair high pressure steam turbine |
| | 06/05/11 12:00 AM | 06/06/11 5:30 AM | 30 | Balance steam turbine |
| | 06/22/11 12:19 AM | 06/23/11 1:30 PM | 37 | Repair HRSG (boiler) leak |
| Sand Hill Energy Center Unit 1 | 01/15/11 4:45 PM | 01/18/11 6:00 PM | 73 | Repair air compressor oil leak |
| | 05/27/11 5:40 PM | 05/28/11 11:10 AM | 18 | Repair generator oil leak |
| | 07/04/11 2:56 PM | 07/05/11 11:32 AM | 21 | Repair generator AVR (automatic voltage regulator) |
| Sand Hill Energy Center Unit 2 | 11/21/10 6:20 PM | 11/22/10 8:30 AM | 14 | Repair gas vent valve |
| | 01/15/11 4:45 PM | 01/18/11 6:00 PM | 73 | Repair air compressor oil leak |
| Sand Hill Energy Center Unit 3 | 01/15/11 4:45 PM | 01/18/11 6:00 PM | 73 | Repair air compressor oil leak |
| | 01/23/11 9:16 PM | 01/24/11 3:20 PM | 18 | Generator breaker failure |
| Sand Hill Energy Center Unit 4 | 01/15/11 4:45 PM | 01/18/11 6:00 PM | 73 | Repair air compressor oil leak |
| | 03/24/11 7:00 PM | 03/25/11 10:20 AM | 16 | Repair generator lube oil pump coupling |
| | 03/27/11 5:00 PM | 03/28/11 2:06 PM | 21 | Repair generator lube oil pump coupling |
| | 08/26/11 3:19 PM | 08/29/11 2:56 PM | 72 | Repair fuel control system |
| Sand Hill Energy Center Unit 6 | 10/01/11 12:00 AM | 10/15/11 3:40 PM | 352 | Repair air emission system and complete air emission certification testing |
| | 10/31/10 1:00 PM | 11/04/10 11:04 AM | 94 | Repair control system |
| | 11/28/10 5:12 PM | 11/29/10 11:11 AM | 18 | Repair control system |
| | 12/18/10 12:00 AM | 12/18/10 4:59 PM | 17 | Intake heater failure |
| | 12/26/10 12:01 AM | 12/26/10 12:01 PM | 12 | Intake heater failure |
| | 01/01/11 5:47 PM | 01/02/11 9:20 AM | 16 | Repair oil leak |

| Unit | Outage Start Date/Time | Outage End Date/Time | Duration (hours) | Description |
|--------------------------------|------------------------|----------------------|------------------|--|
| Sand Hill Energy Center Unit 7 | 12/25/10 5:30 AM | 12/25/10 6:41 PM | 13 | Intake heater failure |
| | 12/26/10 6:57 PM | 12/27/10 9:13 AM | 14 | Intake heater failure |
| | 01/19/11 10:13 PM | 01/20/11 11:15 AM | 13 | Repair generator breaker |
| Fayette Power Project Unit 1 | 10/09/10 12:13 AM | 11/21/10 3:00 PM | 1047.78 | Turbine rotor repair |
| | 11/21/10 3:00 PM | 01/08/11 9:10 AM | 1146.17 | Turbine rotor crack repair and generator field rewind |
| | 01/10/11 12:35 AM | 01/10/11 6:13 PM | 17.63 | Add 5 balance shots to turbine |
| | 01/14/11 8:20 PM | 01/16/11 5:16 AM | 32.93 | Add 5 balance shot to LP "A" Hood |
| | 01/16/11 10:31 AM | 01/17/11 3:30 AM | 16.98 | Add shots to turbine for balancing |
| | 01/21/11 3:45 AM | 01/22/11 9:56 PM | 42.18 | BFPT tripped on rotor thrust bearing position indicator "A" false reading |
| | 03/25/11 11:00 PM | 04/02/11 4:17 PM | 185.28 | Scrubber mist eliminator fiber glass piping repairs. Change to Startup Failure due to condensate pump motor failure. |
| | 04/02/11 4:17 PM | 04/03/11 6:22 AM | 14.08 | Change to Startup Failure due to 1B condensate pump discharge vent pipe breaking and flooding both 1A & 1B condensate pump motors. |
| Fayette Power Project Unit 2 | 07/10/11 12:40 AM | 07/11/10 12:26 PM | 35.77 | Replaced M2 exciter ACL card PA fan "A" bearing work. Repaired CW leak on exciter DP line. Added shots to generator shaft. |
| | 10/28/10 3:39 AM | 10/30/10 11:22 AM | 55.72 | Tube leak by E-5 wall blower |
| | 01/04/11 11:57 PM | 01/07/11 9:54 PM | 69.95 | Water wall tube leak near 1R retract |
| | 03/11/11 11:00 PM | 03/17/11 7:56 PM | 139.93 | Unit 2 scrubber tie-in and commissioning |
| South Texas Project Unit 2 | 08/14/11 12:44 AM | 08/15/11 5:39 AM | 16.92 | Repairs and maintenance on Unit 2 Auxiliary (UAT) Load Tap Changer |
| | 08/19/11 11:34 AM | 08/20/11 2:24 PM | 14.83 | Repairs and maintenance on Unit 2 Auxiliary (UAT) Load Tap Changer |
| Decker 2 | 07/19/11 10:53 PM | 07/23/11 11:52 AM | 84.8 | Boiler re-heater leak |
| Decker GT 3 | 09/06/11 7:30 AM | 09/30/11 12:00 AM | 592.5 | Rotor winding short |
| Decker GT 4 | 08/08/11 2:26 PM | 08/08/11 3:40 PM | 16.4 | Fuel valve control failure |
| Mueller Energy Center | 04/20/11 12:00 PM | 05/03/11 12:00 PM | 312 | Fuel injector failure |

ERCOT Forced Load Reduction

While ERCOT does issue power watches when reserves are low, load reduction for Austin Energy customers is voluntary during these watches. ERCOT has only issued two mandatory orders for load reduction statewide – in February 2011 and April 2006.

| ERCOT Event | AE Load Reduction | Rolling Blackouts Ordered | Firm Load Restored |
|------------------|-------------------|---------------------------|--------------------|
| February 2, 2011 | 160 MW | 5:43 a.m. | 1:07 p.m. |
| April 17, 2006 | 40 MW | 4:13 p.m. | 6:10 p.m. |

Austin Energy accounts for approximately 4% of the statewide grid, meaning Austin Energy is required to shed 4% of ERCOT's total load reduction during an event. On February 2, 2011, ERCOT rapidly increased its load shedding requirement to 4,000 MW which resulted in 160 MW of load shedding for Austin Energy. In April 2006, ERCOT required load shedding for 1,000 MW which translated to 40 MW for Austin Energy.

Following the February 2011 weather event, Austin Energy performed a thorough review of circuits eligible for rolling blackouts and increased the number of circuits from 44 to 115. This will reduce the impact on customers should such an emergency occur again.

Reliability (SAIFI/SAIDI/SATLPI)

Austin Energy invests about \$80 million a year on average on capital improvements for the electric system. Austin Energy has established long-term goals that the average number of power outages per customer not exceed 0.80 per year (SAIFI); that the average duration of power outages not exceed 60 minutes (SAIDI); and that the 12-month rolling average of the number of transmission line faults per 100 miles not exceed 3.00 (SATLPI).

In a recent benchmark study released of 21 utilities in the U.S. and Canada, Austin Energy ranked in the 1st quartile with the lowest frequency of outages per customer and the shortest outage duration per average customer. Other utilities in the study by First Quartile Consulting included CenterPoint Energy (Houston), CPS Energy (San Antonio), Oncor (Dallas), Portland General Electric, KCP&L of Kansas City, and Baltimore Gas & Electric, to name a few.

In FY 2011 Austin Energy experienced 1.78 transmission faults per 100 miles against a goal of 3/100 for FY 2011. Austin Energy had 13 transmission disturbances during the fiscal year compared to 33 in 2001.

| Measure | Target | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---|--------|---------|---------|---------|---------|---------|
| System Average Interruption Frequency Index (SAIFI) | 0.8 | 1.02 | 0.63 | 0.89 | 0.69 | 0.76 |
| System Average Interruption Duration Index (SAIDI) | 60 | 82.13 | 46.48 | 63.41 | 51.57 | 54.54 |
| System Average Transmission Line Performance Index (SATLPI) | 3 | 3.24 | 1.46 | 2.1 | 1.94 | 1.78 |

Line Clearance Program (Tree Trimming)

Austin Energy invests about \$9 million annually in its Vegetation Management Program. A staff of 13 Austin Energy arborists and foresters oversee the program. Contractors prune trees system wide on a six-year cycle, maintaining approximately 400 miles of power lines each year. About 50 crews (160 to 170 staff members) are in the field each day. Vegetation Management is important for public safety and the reliability of the electric system.

In FY 2011, Austin Energy completed line clearance along 447 miles of power lines – the second largest one-year total in the utility’s history.

Austin Energy is one of the few utilities in the nation that attempts to meet with each property owner in advance of tree trimming. A plan detailing the trimming needed for each tree on a property is discussed and provided to the property owner for their acknowledgment and signature. When property owners refuse to meet or cooperate with scheduling, they receive a refusal letter which indicates when trimming will occur. The number of refusal letters is extremely small, less than 1% annually.

Tree Trimming Workload

| Fiscal Year | Miles Trimmed | Properties | Refusals |
|-------------|---------------|------------|----------|
| FY 2011 | 447 | 11,856 | 19 |
| FY 2010 | 324 | 13,223 | 38 |
| FY 2009 | 480 | 13,892 | 26 |
| FY 2008 | 409 | 12,145 | 47 |
| FY 2007 | 307 | 11,581 | 55 |

Customer Surveys

| FY2011 | % of customers satisfied with line clearance on their property | % of customers who acknowledge importance of line clearance |
|-----------|--|---|
| Quarter 1 | 80% | 88% |
| Quarter 2 | 76% | 97% |
| Quarter 3 | 70% | 97% |
| Quarter 4 | 70% | 99% |

*Note: All customers surveyed had trees trimmed in FY 2011.

Customer Service

City of Austin Contact Center

The City of Austin Utility Contact Center and Online Customer Care are managed by Austin Energy. This is the place customers call or go online to start, stop, or transfer utility services. The Contact Center receives about 6,000 calls per day on average and nearly 135,000 users have signed up for Online Customer Care.

Contacts Received

| Fiscal Year | Contacts Received |
|-------------|-------------------|
| FY 2011 | 1,377,317 |
| FY 2010 | 1,525,739 |
| FY 2009 | 1,435,929 |
| FY 2008 | 1,405,573 |
| FY 2007 | 1,416,055 |

Call Distribution for FY 2011

| Type | Percentage |
|---------------------|------------|
| General Residential | 89% |
| General Commercial | 7% |
| Outages | 4% |

Average Speed for Answering Calls

| Fiscal Year | Seconds |
|-------------|---------|
| FY 2011 | 116* |
| FY 2010 | 90 |
| FY 2009 | 92 |
| FY 2008 | 74 |
| FY 2007 | 74 |

*The average time for answering calls was up in fiscal year 2011 due to marketing of the “Best Offer Ever” campaign; calls on the White Rodgers thermostat recalls; and additional training for CC&B.

Payment Arrangements

Utility payment arrangements are available to customers who fall behind on their utility bills. To enter into an arrangement, customers must pay one-third of their delinquent total and pay monthly installments as well as their monthly bill. Special six-month payment arrangements are generally available in the summer.

| Fiscal Year | Avg. # of Payment Plans Per Month | Total \$ Per Fiscal Year |
|-------------|-----------------------------------|--------------------------|
| FY 2011 | 13,175 | \$70.4 M |
| FY 2010 | 12,389 | \$75.7 M |
| FY 2009 | 11,984 | \$70.8 M |
| FY 2008 | 11,366 | \$76.8 M |
| FY 2007 | 7,301 | \$49.6 M |

Budget Billing

Austin Energy's Levelized Billing Program, now known as Budget Billing, is available to any customer who prefers to avoid significant fluctuations in their monthly utility bills. With this program, Austin Energy takes an average of a customer's previous 12 month's worth of utility bills to calculate an average utility bill payment. With Budget Billing, accounts are reviewed and adjusted every six months. The below averages reflect all City of Austin utilities including electric, water, wastewater, solid waste, transportation and drainage fees.

| Fiscal Year | Month and Year | Billed Levelized Accounts Per Month | Average Levelized Bill Amount |
|----------------------|----------------|-------------------------------------|-------------------------------|
| FY 2011 | 10-Oct | 7,815 | \$206.16 |
| | 10-Nov | 7,800 | \$204.55 |
| | 10-Dec | 7,746 | \$204.50 |
| | 11-Jan | 7,699 | \$203.84 |
| | 11-Feb | 7,700 | \$202.11 |
| | 11-Mar | 7,795 | \$198.90 |
| | 11-Apr | 7,828 | \$199.13 |
| | 11-May | 7,835 | \$197.96 |
| | 11-Jun | 7,889 | \$201.27 |
| | 11-Jul | 7,993 | \$201.10 |
| | 11-Aug | 8,111 | \$203.90 |
| | 11-Sep | 8,152 | \$209.21 |
| FY 2011 Total | | 9,233 | \$202.72 |

Low-Income Discount Program

The City of Austin has one of the most generous Customer Assistance Programs in the nation. Utility bill discounts are a key component of the program. They are provided to customers already receiving benefits through a variety of federal, state, county, or city assistance programs. Nearly 10,000 customers are currently receiving combined City of Austin utility bill discounts at an average of about \$400 per year per family, \$280 of which comes from Austin Energy. Austin Energy waives the current Electric Service Customer Charge of \$6 per month and provides a discounted Fuel Charge of 1.7 cents per kWh. Total utility bill savings for the recipients is almost \$4 million annually.

City of Austin Utility Discount Program

| Utility Discount Program (<u>electric only</u>) | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---|-----------|-----------|-----------|-----------|-----------|
| Average Customers Served Monthly | 5,134 | 4,005 | 5,137 | 8,599 | 8,587 |
| Average Household Savings Per Month | \$21.44 | \$22.56 | \$23.58 | \$23.29 | \$23.33 |
| Average Annual Combined Customer Savings | \$1.320 M | \$1.084 M | \$1.453 M | \$2.402 M | \$2.403 M |

| Enrollment Type | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-----------------|--------------|--------------|--------------|--------------|--------------|
| Automatic* | 0 | 0 | 2,547 | 3,525 | 2,748 |
| Manual | 5,134 | 4,005 | 2,590 | 5,074 | 5,839 |
| Total | 5,134 | 4,005 | 5,137 | 8,599 | 8,587 |

Utility Discount Program

| Fiscal Year | Date | Number of Customers | kWh | Customer Service Charge Savings | kWh Charge Savings | Totals |
|------------------|--------|---------------------|------------|---------------------------------|--------------------|--------------------|
| FY 2011 | Sep-11 | 8,762 | 13,768,417 | \$52,572.00 | \$234,063.00 | \$286,635.09 |
| | Aug-11 | 7,879 | 12,420,329 | \$47,274.00 | \$211,146.00 | \$258,419.59 |
| | Jul-11 | 7,570 | 11,381,447 | \$45,420.00 | \$193,485.00 | \$238,904.60 |
| | Jun-11 | 7,324 | 9,014,529 | \$43,944.00 | \$153,247.00 | \$197,190.99 |
| | May-11 | 8,374 | 7,663,125 | \$50,244.00 | \$130,273.00 | \$180,517.13 |
| | Apr-11 | 8,214 | 5,904,292 | \$49,284.00 | \$100,373.00 | \$149,656.96 |
| | Mar-11 | 8,125 | 5,600,864 | \$48,750.00 | \$95,215.00 | \$143,964.69 |
| | Feb-11 | 7,938 | 6,918,262 | \$47,628.00 | \$117,610.00 | \$165,238.45 |
| | Jan-11 | 9,095 | 8,114,062 | \$54,570.00 | \$137,939.00 | \$192,509.05 |
| | Dec-11 | 9,949 | 7,588,170 | \$59,694.00 | \$128,999.00 | \$188,692.89 |
| | Nov-11 | 9,940 | 7,060,882 | \$59,640.00 | \$120,035.00 | \$179,674.99 |
| | Oct-11 | 9,879 | 9,592,683 | \$59,274.00 | \$163,076.00 | \$222,349.61 |
| FY Totals | | 8,587 (Avg.) | | \$618,294 | \$1,785,460 | \$2,403,754 |

Plus 1 Fund

The City of Austin's Plus 1 Fund provides emergency utility bill financial assistance to customers experiencing extreme hardships such as medical illness or sudden job loss. In 2009 the City of Austin doubled to \$300,000 the amount of funding made available annually for this program. Beginning in fiscal year 2009, City of Austin employees were given the option to donate to the Plus 1 Fund through the City's annual Combined Charities Campaign which raises money for local and regional charitable groups. Additionally, utility customers have the option to donate to the Plus 1 Fund. Plus 1 funding is distributed to customers by more than a dozen social service agencies.

Plus 1 Funding

| Funding Source | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|---|------------------|------------------|---------------------|---------------------|---------------------|
| Austin Energy | \$125,000 | \$150,000 | \$300,000 | \$300,000 | \$300,000 |
| COA Combined Charities Campaign (COA employees) | \$0 | \$0 | \$4,718.13 | \$3,820.47 | \$2,574.45 |
| Residential Customers | \$42,221 | \$44,438 | \$43,649 | \$39,723 | \$37,556.45 |
| Total | \$167,221 | \$194,438 | \$348,367.13 | \$343,543.47 | \$340,130.45 |

Plus 1 Fund Distribution

| Fiscal Year | Month and Year | Dollars Dispersed | Households Served |
|----------------|----------------|----------------------|-------------------|
| FY 2011 | 10-Oct | \$0.00 | - |
| | 10-Nov | \$29,332.42 | 204 |
| | 10-Dec | \$20,124.12 | 139 |
| | 11-Jan | \$20,267.22 | 128 |
| | 11-Feb | \$31,036.98 | 180 |
| | 11-Mar | \$42,484.04 | 194 |
| | 11-Apr | \$21,474.96 | 171 |
| | 11-May | \$17,804.45 | 134 |
| | 11-Jun | \$35,580.82 | 186 |
| | 11-Jul | \$51,809.83 | 247 |
| | 11-Aug | \$55,888.72 | 271 |
| | 11-Sep | \$29,894.84 | 144 |
| Totals | | \$355,698.40* | 1,998 |

*Dollars dispersed in FY 2011 are slightly higher than the total indicated in the Funding Source table. This is due to roll over funds that were available from the previous year.

Free Weatherization Program

Austin Energy offers free weatherization services to qualifying low-income, elderly and physically/mentally disabled customers. The program provides up to \$1,500 in home improvements including installation of attic insulation, sealing and repair of ducts, solar screen installations, weather stripping around entry doors, and minor home repairs necessary to improve the effectiveness of the efficiency improvements.

In FY 2010, Austin Energy received a grant of nearly \$5.9 million from American Recovery and Reinvestment Act (ARRA) funds that allowed for the weatherization of 1,064 homes or apartments for low-income, elderly, and disabled customers within Austin Energy's service area. Under this program, each dwelling received, on average, about \$5,000 worth of improvements including new energy efficient appliances and air conditioning and heating equipment.

Because Austin Energy implementation of the program was so successful and the utility exceeded the original number of homes, the utility was awarded additional funding of \$2.1 million in FY 2011 to weatherize even more homes.

Customer Assistance Program Customers Receiving Free Weatherization

| Fiscal Year | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|--------------------------------|---------|---------|---------|---------|---------|
| Homes Receiving Weatherization | 632 | 505 | 538 | 456* | 1044* |

*FY 2010 and FY 2011 homes received weatherization through use of ARRA funds.

Medically-Vulnerable Program

The City of Austin maintains a Medically-Vulnerable Registry of customers with a long-term disease, ailment or critical illness. Customers eligible for the registry receive additional time to pay their utility bills and personal case management services from Austin Energy and partnering social service agencies.

| Fiscal Year | Month | Households Served |
|----------------|-----------|-------------------|
| FY 2011 | September | 201 |
| | August | 198 |
| | July | 180 |
| | June | 166 |
| | May | 161 |
| | April | 155 |
| | March | 147 |
| | February | 138 |
| | January | 132 |
| | December | 125 |
| | November | 119 |
| | October | 194 |
| Totals | | 1,916* |

*Customers may overlap from one month to the next.

Customer Satisfaction Ratings

Austin Energy is proactive in addressing customer needs and regularly monitors customer satisfaction through customer surveys. In recent years, overall customer satisfaction has gone down. The drivers of the decrease are customer perceptions of price and value due to higher electric bills resulting from hotter than normal temperatures in 2011 and a weakened economy. This is despite Austin Energy providing among the lowest electric rates in Texas. Ratings for Austin Energy reliability and quality are consistently high.

Overall Satisfaction Ratings

| Measure | Target | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-------------------------------|--------|---------|---------|---------|---------|---------|
| Overall Customer Satisfaction | 83/100 | 80/100 | 82/100 | 75/100 | 71/100 | 70/100 |

Satisfaction Ratings by Customer Type

| Customer Satisfaction | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 |
|-----------------------|---------|---------|---------|---------|---------|
| Residential | 72% | 76% | 73% | 74% | 69% |
| Commercial | 83% | 84% | 76% | 78% | 68% |
| Key Accounts | 84% | 86% | 75%* | 60%* | 76% |

*In FY 09-10 a new vendor performed the survey; results are not directly comparable to prior years due to differences in surveying methodology and scoring metrics.

Payment Processing

All City of Austin utility payments are posted the same day received -- far exceeding the industry average of up to three days. This requires the daily posting of about 24,000 checks and payment stubs. In addition, the number of payments received electronically is exceptionally high and continues to increase. Part of that success is due to a Western Union wire program set up by Austin Energy to transfer customer payments to the utility. Utility bill payments can be made from some 50 retail locations.

Breakdown of Payment Methods

| Fiscal Year | Authorized Pay Stations via Western Union (ex. ACE cash Express, HEB, Money Box, Randall's) | Online Banking (via customers bank) | Bill Matrix (via phone or Austin Energy Website) (credit, debit, e-check) | Austin Energy Website (registered with Online Customer Care) (e-check) | Electronic Fund Transfer (draft by AE) | Misc. (ex. Collections, IRS) | Walk-in Payment Centers | Mail |
|-------------|---|-------------------------------------|---|--|--|------------------------------|-------------------------|--------|
| FY 2011 | 15.11% | 21.24% | 6.09% | 13.55% | 7.18% | 0.37% | 1.55% | 34.91% |
| FY 2010 | 13.05% | 16.87% | 4.79% | 9.59% | 5.54% | 0.32% | 1.24% | 48.59% |
| FY 2009 | 12.83% | 15.26% | 4.24% | 7.94% | 4.60% | 0.34% | 1.36% | 53.43% |
| FY 2008 | 12.57% | 13.90% | 3.89% | 5.82% | 4.21% | 0.34% | 1.38% | 57.89% |
| FY 2007 | 11.99% | 12.25% | 3.47% | 3.37% | 3.76% | 0.41% | 1.36% | 63.40% |

| Fiscal Year | % Manual Payments | % Electronic Payments |
|-------------|-------------------|-----------------------|
| FY 2011 | 36.46% | 63.54% |
| FY 2010 | 49.83% | 50.17% |
| FY 2009 | 54.79% | 45.21% |
| FY 2008 | 59.27% | 40.73% |
| FY 2007 | 64.76% | 35.24% |

Web Links

Austin Energy will provide links to AE data that relates to budget, Council approval of purchases, financial reports to Council, energy efficiency and renewables reporting as well as links to AE submitted market and utility industry reporting.

Quarterly Report to EUC

http://www.ci.austin.tx.us/budget/10-11/downloads/all_combined_2nd_quarter_report_2010.pdf

List of payments under City Council limit (to CC on a monthly basis)

http://www.ci.austin.tx.us/cityclerk/edims/2010/2010_council_index.htm

Links to RCAs http://www.ci.austin.tx.us/cityclerk/edims/2010/2010_council_index.htm or

http://www.cityofaustin.org/edims/advance_search.cfm

Links and instructions to budget, fee schedules and financial policies

<https://www.ci.austin.tx.us/financeonline/finance/index.cfm>

RMC reports and presentations including Energy Efficiency/Solar Reports

http://www.austintexas.gov/cityclerk/boards_commissions/meetings/44_1.htm

EUC reports and presentations including Financial Report

http://www.austintexas.gov/cityclerk/boards_commissions/meetings/27_1.htm

Link and instructions to Bond Official Statement (OS)

<https://www.ci.austin.tx.us/financeonline/finance/index.cfm>

Link and instructions to Comprehensive Annual Financial Report (CAFR)

<http://www.ci.austin.tx.us/controller/>

Link to emissions including hourly or aggregated NO_x, SO₂ and CO₂ emissions, heat input, and energy output for large electricity generating units. The latest data available is from the previous calendar quarter.

<http://ampd.epa.gov/ampd/>

ERCOT - Posted within two (2) days after the applicable Operating Day

Aggregated Bid Curves - quantities and prices of hourly bids for balancing energy up and down

http://www.ercot.com/mktinfo/agg_bid/index.html

Self-arranged ancillary services for each type of service, by hour

Up-Reg, Down-Reg, Responsive, Non-Spin

<http://www.ercot.com/mktinfo/>

Self-arranged energy schedules

<http://www.ercot.com/gridinfo/>

Actual resource generation

<http://www.ercot.com/gridinfo/>

Load and resource generation for each QSE that dynamically schedules its resources

<http://www.ercot.com/gridinfo/sysplan/>

Scheduled Load and Actual Load

<http://www.ercot.com/gridinfo/sysplan/>

ERCOT - Entity Specific Market Reports

Posted sixty (60) days after the applicable Operating Day

Final energy schedules for each Qualified Scheduling Entity (QSE)

<http://www.ercot.com/mktinfo/services>

Final ancillary services schedule for each QSE

Up-Reg, Down-Reg, Responsive, Non-Spin

<http://www.ercot.com/mktinfo/services/>

Resource plans for each resource represented for each QSE

<http://www.ercot.com/gridinfo/sysplan/>

Actual generation from each resource

<http://www.ercot.com/gridinfo/sysplan/>

All ERCOT dispatch Instructions for balancing energy and ancillary services Balancing Up, Balancing Down, Up-Reg, Down-Reg, Responsive, Non-Spin

<http://www.ercot.com/gridinfo/sysplan/>

Load and resource generation for each QSE that dynamically schedules its resources

<http://www.ercot.com/gridinfo/sysplan/>